

ANNUAL STATEMENT

FOR THE YEAR ENDING DECEMBER 31, 2013 OF THE CONDITION AND AFFAIRS OF THE

Health Alliance Plan of Michigan

NAIC Company Code 95844

| · | 1311 rent Period) | , <u>1311</u> (Prior Period) | NAIC Company Code _ | 95844 | Employer's ID Number _ | 38-2242827 |
|--|--|--|---|---|---|---|
| Organized under the Laws of | , | Michigan | . State | e of Domicile | or Port of Entry | Michigan |
| Country of Domicile | | Ŭ | · | d States | | |
| Licensed as business type: | Life Δcc | cident & Health [] | Property/Casualty [| 1 | Hospital, Medical & Dental Se | rvice or Indemnity [] |
| <i>,</i> , | • | Service Corporation [] | Vision Service Corpo | • | Health Maintenance Organiza | , |
| | Other [| | Is HMO, Federally (| | - | |
| | | | • | | | n=0 |
| Incorporated/Organized | | 06/27/1978 | Commence | ed Business | 02/08/19 | 379 |
| Statutory Home Office | | 2850 West Grand | | _ , | Detroit, MI, US 482 (City or Town, State, Country an | |
| | | (Street and Nu | • | | | a zip Code) |
| Main Administrative Office | | | | est Grand Be Street and Number | | |
| | | US 48202 puntry and Zip Code) | | | 313-872-8100 (Area Code) (Telephone Number) | |
| Mail Address | | 50 West Grand Boulevard | 4 | | Detroit, MI, US 48202 | |
| | | Street and Number or P.O. Box) | <u>, </u> | | (City or Town, State, Country and Zip | Code) |
| Primary Location of Books a | ind Recor | ds | | | Grand Boulevard | |
| De | etroit, MI, I | US 48202 | | (Stree | et and Number) 248-443-1093 | |
| (City or To | wn, State, Co | ountry and Zip Code) | | (Are | a Code) (Telephone Number) (Extension | 1) |
| Internet Web Site Address | | | | w.hap.org | | |
| Statutory Statement Contact | t | Dianna L Ro | nan, | | 248-443-1093 (Area Code) (Telephone Number) (I | Extension) |
| | dronan@l | | | | 248-443-8610 (Fax Number) | |
| | (2 | | | | (i ak namaa) | |
| ., | | | OFFICERS | | | T'' |
| Name James M Connelly 3 | # | Title President and | CEO | Name Dianna L Ro | | Title Treasurer |
| Edith L Eisenmann | | Secretary | | Irita B Mat | , | stant Secretary |
| | | | OTHER OFFICE | RS | | |
| | | | | | | |
| Marvin Beatty | | DIRE Shari Burge | | JSTEES dra A Cavette | MDH DDH Jame | es M Connelly # |
| Colleen M Ezzeddine Ph | n D # | Lauren Foster | CPA . | Joyce V Hay | es-Giles Harv | vey Hollins III # |
| Jamie C Hsu Ph D Judith S Milosic # | | Paul Hughes-Croi Susanne M Mito | | Kirk J Le Marguerite S | | ackie Martin Schatzel Ph D # |
| Nancy Schlichting | | Michelle B Schre | | James G V | | usie M Wells |
| Objects | | | | | | |
| State of County of | _ | ss | | | | |
| • | - | | | ff:f | | |
| above, all of the herein describe that this statement, together wi liabilities and of the condition ar and have been completed in acc may differ; or, (2) that state rule knowledge and belief, respectiv | ed assets with related and affairs of cordance were or regulately. Further copy (exceptions) | were the absolute property of exhibits, schedules and exp of the said reporting entity as with the NAIC Annual Statement of the Statement of the NAIC annual statement of the St | If the said reporting entity, free lanations therein contained, of the reporting period stated ent Instructions and Accounting the period of the reporting not related to accoustation by the described office. | e and clear from annexed or red above, and cong Practices arounting practice ers also include | said reporting entity, and that on the many liens or claims thereon, exferred to, is a full and true statem of its income and deductions thereford <i>Procedures</i> manual except to the sand procedures, according to the less the related corresponding electratement. The electronic filing may | pept as herein stated, and lent of all the assets and from for the period ended, e extent that: (1) state law best of their information, ronic filing with the NAIC, |
| James M C | | | Dianna L Ronan | | Edith L Eis | |
| President a | nd CEO | | Treasurer | | Secret | • |
| Subscribed and sworn to b | | this | | b. If 1. | this an original filing? no: State the amendment number Date filed | Yes [X] No [] |
| Roderick Irwin Curry, Notar | V | | | | Number of pages attached | |
| August 14 2020 | , | | | | | |

ASSETS

| | | | O V | | Deine Vann |
|------------|---|-------------------------------------|---|---------------------|-------------------|
| | | 1 | Current Year 2 | 3 | Prior Year 4 |
| | | | | Net Admitted Assets | Net Admitted |
| | | Assets | Nonadmitted Assets | (Cols. 1 - 2) | Assets |
| 1. | Bonds (Schedule D) | 70,256,386 | | 70,256,386 | 66,345,662 |
| 2. | Stocks (Schedule D): | | | 0 | 0 |
| | 2.1 Preferred stocks | | | | |
| 3. | 2.2 Common stocks | | 40 , 17 1 , 324 | 125,074,500 | 159,450,954 |
| 3. | Mortgage loans on real estate (Schedule B): 3.1 First liens | | | 0 | 0 |
| | 3.2 Other than first liens | i | i | 1 | 0 |
| 4. | Real estate (Schedule A): | | *************************************** | | |
| | 4.1 Properties occupied by the company (less | | | | |
| | \$ encumbrances) | 7 126 720 | 6 445 216 | 681 504 | 709 738 |
| | 4.2 Properties held for the production of income | , , , , , , , , , , , , , , , , , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| | (less \$encumbrances) | | | 0 | 0 |
| | 4.3 Properties held for sale (less | | | | |
| | \$encumbrances) | | | 0 | 0 |
| 5. | Cash (\$6,888,182 , Schedule E-Part 1), cash equivalents | | | | |
| | (\$ | | | | |
| | investments (\$169,630,884 , Schedule DA) | 176 919 066 | | 176 919 066 | 209 027 660 |
| 6. | Contract loans (including \$premium notes) | | | 1 | 0 |
| 7. | Derivatives (Schedule DB) | | | 172,819 | |
| 7. 8. | Other invested assets (Schedule BA) | | i | 19,607,498 | |
| 9. | Receivables for securities | | | 1,422,631 | |
| 10. | Securities lending reinvested collateral assets (Schedule DL) | | i | | 0 |
| 11. | Aggregate write-ins for invested assets | | | 1,711,341 | |
| 12. | Subtotals, cash and invested assets (Lines 1 to 11) | | | 395,845,744 | |
| 13. | Title plants less \$ | | | | |
| | only) | | | 0 | |
| 14. | Investment income due and accrued | | | | 793 , 322 |
| 15. | Premiums and considerations: | | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of | | | | |
| | collection | 46 , 547 , 800 | | 46 , 547 , 800 | 38 , 353 , 542 |
| | 15.2 Deferred premiums, agents' balances and installments booked but | | | | |
| | deferred and not yet due (including \$earned | | | | |
| | but unbilled premiums) | | | 0 | 0 |
| | 15.3 Accrued retrospective premiums | | | 0 | |
| 16. | Reinsurance: | | | | |
| | 16.1 Amounts recoverable from reinsurers | | | | |
| | 16.2 Funds held by or deposited with reinsured companies | | | | |
| | 16.3 Other amounts receivable under reinsurance contracts | i i | | 1 | |
| 17. | Amounts receivable relating to uninsured plans | | | i i | 60 , 000 |
| 18.1 | Current federal and foreign income tax recoverable and interest thereon . | | 1 | | |
| 18.2 | Net deferred tax asset | | | | 0 |
| 19. | Guaranty funds receivable or on deposit | | | | |
| 20. | Electronic data processing equipment and software | 82,844,986 | | 4,819,245 | 3,694,170 |
| 21. | Furniture and equipment, including health care delivery assets | 4 422 500 | 4 400 500 | 0 | |
| 22 | | | | | |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | 4,028,871 | 6 420 914 |
| 23. | Receivables from parent, subsidiaries and affiliates | | i | 3,766,999 | |
| 24. 25. | Aggregate write-ins for other than invested assets | | | 89,078 | |
| 25. 26. | Total assets excluding Separate Accounts, Segregated Accounts and | | | | 1, 100, 140 |
| 20. | Protected Cell Accounts (Lines 12 to 25) | 590 694 718 | 134 016 273 | 456,678,445 | 499 998 727 |
| 27. | From Separate Accounts, Segregated Accounts and Protected | | | | |
| | Cell Accounts. | | | 0 | |
| 28. | Total (Lines 26 and 27) | 590,694,718 | 134,016,273 | 456,678,445 | 499,998,727 |
| | S OF WRITE-INS | 7, | , , , , , | , , , | ,, - . |
| 1101. | Deferred Compensation | 1,409,561 | | 1,409,561 | 1,172,363 |
| 1102. | Rabbi Trust | | i | 1 | 301,551 |
| 1103. | | | | | |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | | 0 | | |
| 1199. | Totals (Lines 1101 through 1103 plus 1198) (Line 11 above) | | 0 | 1,711,341 | 1,473,914 |
| 2501. | Prepaid Expense | | 3,130,504 | 0 | |
| 2502. | Other Assets | 57 , 843 | | 57 ,843 | 57 , 843 |
| 2503. | Other Receivables | 31,235 | | 31,235 | 1,097,300 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | 0 | l | |
| 2599. | Totals (Lines 2501 through 2503 plus 2598) (Line 25 above) | 3,219,582 | 3,130,504 | 89,078 | 1,155,143 |

LIABILITIES, CAPITAL AND SURPLUS

| | · | | Prior Year | | |
|-------|--|--------------|----------------|-----------------|-----------------|
| | | 1 Covered | 2 Uncovered | 3 Total | 4 Total |
| 1 | Claims unpaid (less \$ reinsurance ceded) | | 1,841,150 | | |
| | Accrued medical incentive pool and bonus amounts | | 1,041,100 | | |
| 3. | Unpaid claims adjustment expenses | | | i | |
| | Aggregate health policy reserves, including the liability of | | | | |
| | \$ for medical loss ratio rebate per the Public | | | | |
| | Health Service Act | 610,000 | | 610,000 | 410,000 |
| 5. | Aggregate life policy reserves | | | | 0 |
| 6. | Property/casualty unearned premium reserves | 1 | | | 0 |
| 7. | Aggregate health claim reserves | | | | 0 |
| 8. | Premiums received in advance | | | | 16,904,541 |
| 9. | General expenses due or accrued | 1 | | | |
| 10.1 | Current federal and foreign income tax payable and interest thereon (including | | | , , | |
| | \$ on realized capital gains (losses)) | | | 0 | 0 |
| 10.2 | Net deferred tax liability | | | 0 | 0 |
| | Ceded reinsurance premiums payable | | | | 0 |
| | Amounts withheld or retained for the account of others | | | | 0 |
| 13. | Remittances and items not allocated | | | | 0 |
| 14. | | | | | |
| | interest thereon \$ (including | | | | |
| | \$ current) | 39,583,337 | | 39,583,337 | 44 , 166 , 669 |
| 15. | Amounts due to parent, subsidiaries and affiliates | 1,653,509 | | 1,653,509 | 2,790,782 |
| 16. | Derivatives | | | 5 ,372 | 133,397 |
| 17. | Payable for securities | 2,856,387 | | 2,856,387 | 1,405,046 |
| 18. | Payable for securities lending | | | 0 | 0 |
| 19. | Funds held under reinsurance treaties (with \$ | | | | |
| | authorized reinsurers, \$ unauthorized | | | | |
| | reinsurers and \$ certified reinsurers) | | | 0 | 0 |
| 20. | Reinsurance in unauthorized and certified (\$) | | | | |
| | companies | | | 0 | 0 |
| 21. | Net adjustments in assets and liabilities due to foreign exchange rates | | | 0 | 0 |
| 22. | Liability for amounts held under uninsured plans | | | 0 | 0 |
| 23. | Aggregate write-ins for other liabilities (including \$ | | | | |
| | current) | 26,644,310 | 0 | 26,644,310 | 28,272,925 |
| 24. | Total liabilities (Lines 1 to 23) | 244,613,386 | 1,841,150 | 246 , 454 , 536 | 268 , 544 , 205 |
| 25. | Aggregate write-ins for special surplus funds | xxx | XXX | 14,674,172 | 0 |
| 26. | Common capital stock | xxx | XXX | | 0 |
| 27. | Preferred capital stock | xxx | XXX | | 0 |
| 28. | Gross paid in and contributed surplus | xxx | XXX | | 0 |
| 29. | Surplus notes | xxx | XXX | | 0 |
| 30. | Aggregate write-ins for other-than-special surplus funds | xxx | XXX | 0 | 0 |
| 31. | Unassigned funds (surplus) | xxx | XXX | 195 ,549 ,737 | 231,454,521 |
| 32. | Less treasury stock, at cost: | | | | |
| | 32.1shares common (value included in Line 26 | | | | |
| | \$) | xxx | XXX | | 0 |
| | 32.2shares preferred (value included in Line 27 | | | | |
| | \$) | xxx | XXX | | 0 |
| 33. | Total capital and surplus (Lines 25 to 31 minus Line 32) | xxx | XXX | 210 ,223 ,909 | 231 , 454 , 521 |
| 34. | Total liabilities, capital and surplus (Lines 24 and 33) | XXX | XXX | 456,678,445 | 499,998,727 |
| i | S OF WRITE-INS | T | | | |
| 2301. | Pension Liability - Long Term | 22,675,127 | | 22,675,127 | 24,856,660 |
| 2302. | Retiree Health Benefits | 1,415,013 | | 1 ,415 ,013 | 1,248,239 |
| 2303. | Deferred Compensation | 1,411,103 | | 1 ,411 ,103 | 1, 174, 162 |
| 2398. | Summary of remaining write-ins for Line 23 from overflow page | 1,143,067 | 0 | 1 , 143 , 067 | 993,865 |
| 2399. | Totals (Lines 2301 through 2303 plus 2398) (Line 23 above) | 26,644,310 | 0 | 26,644,310 | 28,272,925 |
| 2501. | Surplus Apropriated for CY ACA Section 9010 Fee | XXX | XXX | 14,674,172 | 0 |
| 2502. | | xxx | xxx | | 0 |
| 2503. | | | | | |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | | | |
| | | XXX | | | 0 |
| 2599. | Totals (Lines 2501 through 2503 plus 2598) (Line 25 above) | | XXX | 14,674,172 | - |
| 3001. | | | | | _ |
| 3002. | | | | | |
| 3003. | | | | | |
| 3098. | Summary of remaining write-ins for Line 30 from overflow page | xxx | XXX | 0 | 0 |
| 3099. | Totals (Lines 3001 through 3003 plus 3098) (Line 30 above) | XXX | XXX | 0 | 0 |

STATEMENT OF REVENUE AND EXPENSES

| | STATEMENT OF REVENUE A | Current Year | | Prior Year |
|-------------|---|----------------|---------------------|-----------------|
| | | 1 Uncovered | 2 Total | 3 Total |
| 1. Mem | ber Months | | | |
| | premium income (including \$ | i i | l l | |
| | nge in unearned premium reserves and reserve for rate credits | | I | |
| | for-service (net of \$medical expenses) | | | |
| | revenue | | | |
| i | egate write-ins for other health care related revenues | i i | i | |
| | egate write-ins for other non-health revenues | | I | |
| | I revenues (Lines 2 to 7) | | | |
| | ind Medical: | | | 1,000,007,402 |
| | oital/medical benefits | | 1 200 591 715 | 1 225 1/12 758 |
| | or professional services | i . | | |
| i | ide referrals | i i | ı | |
| | rgency room and out-of-area | | | |
| | cription drugs | | I . | 252,133,649 |
| | egate write-ins for other hospital and medical | | I | |
| | egate write-ins for other hospital and medical | | | 0 |
| 1 | · | | | |
| | otal (Lines 9 to 15) | U | 1 ,000 , 104 , / 44 | ,707,495,5/1 |
| Less: | | | | 0 |
| I | einsurance recoveries | | | |
| | l hospital and medical (Lines 16 minus 17) | i . | | |
| I | health claims (net) | | | |
| i . | ns adjustment expenses, including \$14, 199, 421 cost containment expenses | | | |
| | eral administrative expenses | | 163,699,978 | 148 , 233 , 840 |
| 1 | ease in reserves for life and accident and health contracts (including | | | |
| | increase in reserves for life only) | | I | |
| 1 | l underwriting deductions (Lines 18 through 22) | | | |
| | underwriting gain or (loss) (Lines 8 minus 23) | | | |
| | nvestment income earned (Exhibit of Net Investment Income, Line 17) | | | |
| 1 | ealized capital gains (losses) less capital gains tax of \$ | | I . | |
| 27. Net ii | nvestment gains (losses) (Lines 25 plus 26) | 0 | 3,145,647 | 8,579,867 |
| 28. Net g | gain or (loss) from agents' or premium balances charged off [(amount recovered | | | |
| i . |) (amount charged off \$)] | i i | I . | 0 |
| 29. Aggr | egate write-ins for other income or expenses | 0 | 108,132 | 127,088 |
| 30. Net ii | ncome or (loss) after capital gains tax and before all other federal income taxes | | | |
| (Line | s 24 plus 27 plus 28 plus 29) | xxx | 17,879,984 | 21,833,001 |
| 31. Fede | eral and foreign income taxes incurred | xxx | | 0 |
| 32. Net ii | ncome (loss) (Lines 30 minus 31) | XXX | 17,879,984 | 21,833,001 |
| DETAILS OF | WRITE-INS | | | |
| 0601 | | xxx | | 0 |
| 0602 | | xxx | | 0 |
| 0603 | | xxx | | 0 |
| 0698. Sumi | mary of remaining write-ins for Line 6 from overflow page | xxx | 0 | 0 |
| İ | Is (Lines 0601 through 0603 plus 0698) (Line 6 above) | xxx | 0 | 0 |
| | /(Loss) on Sale of Fixed Assets | | 171 | (61,006) |
| | | | i i | (* 1, 202) |
| | | | <u> </u> | |
| | mary of remaining write-ins for Line 7 from overflow page | | 1 | 0 |
| | Is (Lines 0701 through 0703 plus 0798) (Line 7 above) | XXX | 171 | (61,006) |
| | | XXX | | (01,000) |
| | | | | ٠ |
| | | | | |
| | many of remaining write ine for Line 14 from everflow and | i | | |
| | mary of remaining write-ins for Line 14 from overflow page | | 0 | 0 |
| | ls (Lines 1401 through 1403 plus 1498) (Line 14 above) | 0 | 0 | 107.000 |
| | a Dental Commission revenues | | , I | 127 , 088 |
| | | | | 0 |
| | | i i | | 0 |
| 2998. Sumi | mary of remaining write-ins for Line 29 from overflow page | | 0 | 0 |
| 2999. Total | ls (Lines 2901 through 2903 plus 2998) (Line 29 above) | 0 | 108,132 | 127,088 |

STATEMENT OF REVENUE AND EXPENSES (Continued)

| | STATEMENT OF REVENUE AND EXPENSES | Continuca | <u>, </u> |
|--------|--|-------------------|--|
| | | 1 Current Year | 2 Prior Year |
| | | | |
| | CAPITAL & SURPLUS ACCOUNT | | |
| 33. | Capital and surplus prior reporting year | 231 454 521 | 238 560 616 |
| 34. | Net income or (loss) from Line 32 | | |
| 35. | Change in valuation basis of aggregate policy and claim reserves | | |
| 36. | Change in net unrealized capital gains (losses) less capital gains tax of \$ | | |
| 37. | Change in net unrealized foreign exchange capital gain or (loss) | | |
| 38. | Change in net deferred income tax | | |
| 39. | Change in nonadmitted assets | | |
| 40. | Change in unauthorized and certified reinsurance | (, , , , | , , , , |
| 41. | Change in treasury stock | | 0 |
| 42. | Change in surplus notes | | 0 |
| 43. | Cumulative effect of changes in accounting principles | | 0 |
| 44. | Capital Changes: | | |
| | 44.1 Paid in | 0 | 0 |
| | 44.2 Transferred from surplus (Stock Dividend) | | 0 |
| | 44.3 Transferred to surplus | | 0 |
| 45. | Surplus adjustments: | | |
| | 45.1 Paid in | 0 | 0 |
| | 45.2 Transferred to capital (Stock Dividend) | 0 | 0 |
| | 45.3 Transferred from capital | | 0 |
| 46. | Dividends to stockholders | (21,800,000) | 0 |
| 47. | Aggregate write-ins for gains or (losses) in surplus | 9,932,578 | (2,975,970) |
| 48. | Net change in capital and surplus (Lines 34 to 47) | (21,230,612) | (7, 106, 095) |
| 49. | Capital and surplus end of reporting year (Line 33 plus 48) | 210,223,909 | 231,454,521 |
| DETAIL | S OF WRITE-INS | | |
| 4701. | Impact of Transition to Pension Statutory Accounting Principle | 9,932,578 | |
| 4702. | Additional Pension Liability | | (2,975,970) |
| 4703. | | | 0 |
| 4798. | Summary of remaining write-ins for Line 47 from overflow page | 0 | 0 |
| 4799. | Totals (Lines 4701 through 4703 plus 4798) (Line 47 above) | 9,932,578 | (2,975,970) |

CASH FLOW

| | | 1 | 2 |
|-----|---|----------------|-----------------|
| | Cash from Operations | Current Year | Prior Year |
| | | | |
| | Premiums collected net of reinsurance. | | 1,905,537,256 |
| | Net investment income | | 6 , 617 , 469 |
| | Miscellaneous income | | (|
| 4. | Total (Lines 1 through 3) | | 1,912,154,72 |
| | Benefit and loss related payments | | 1,699,656,52 |
| | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | | |
| 7. | Commissions, expenses paid and aggregate write-ins for deductions | | 166 , 402 , 64. |
| 8. | Dividends paid to policyholders | | |
| 9. | Federal and foreign income taxes paid (recovered) net of \$tax on capital gains (losses) | 0 | |
| 10. | Total (Lines 5 through 9) | 1,837,653,848 | 1,866,059,169 |
| 11. | Net cash from operations (Line 4 minus Line 10) | 18,348,854 | 46,095,55 |
| | Cash from Investments | | |
| 12. | Proceeds from investments sold, matured or repaid: | | |
| | 12.1 Bonds | 64.570.567 | 254,583,26 |
| | 12.2 Stocks | | 29 , 161 , 75 |
| | 12.3 Mortgage loans | | |
| | 12.4 Real estate | | |
| | 12.5 Other invested assets | | |
| | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments | 0 | |
| | 12.7 Miscellaneous proceeds | | |
| | 12.8 Total investment proceeds (Lines 12.1 to 12.7) | | 283,745,02 |
| 12 | Cost of investments acquired (long-term only): | | 200,140,02 |
| 13. | 13.1 Bonds | 60 356 543 | 167 370 00 |
| | 13.2 Stocks | | |
| | | | |
| | 13.3 Mortgage loans | I I | |
| | 13.4 Real estate | 1 1 | |
| | 13.5 Other invested assets | | 74 , 12 |
| | 13.6 Miscellaneous applications | | 3,001,14 |
| | 13.7 Total investments acquired (Lines 13.1 to 13.6) | | |
| 14. | Net increase (decrease) in contract loans and premium notes | U | 00.705.00 |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | 17 , 134 , 335 | 90 , 7 35 , 69 |
| | Cash from Financing and Miscellaneous Sources | | |
| 16. | Cash provided (applied): | | |
| | 16.1 Surplus notes, capital notes | | |
| | 16.2 Capital and paid in surplus, less treasury stock | | |
| | 16.3 Borrowed funds | | |
| | 16.4 Net deposits on deposit-type contracts and other insurance liabilities | | |
| | 16.5 Dividends to stockholders | | |
| | 16.6 Other cash provided (applied) | | (39,980,63 |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | (67,591,783) | (45,813,96 |
| | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) | (32, 108, 594) | 91,017,28 |
| 19. | Cash, cash equivalents and short-term investments: | | |
| | 19.1 Beginning of year | | 118,010,37 |
| | 19.2 End of year (Line 18 plus Line 19.1) | 176,919,066 | 209,027,66 |

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ANNUAL STATEMENT FOR THE YEAR 2013 OF THE Health Alliance Plan of Michigan

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | | ANALISI | OF OPE | KATIONS B | I LINES OF | POSINESS | • | | | |
|---|---|--------------------------------------|---|---|---|-------------------------------------|---------------------|---|---|-------------|
| | 1 | 2 Comprehensive (Hospital & | 3 Medicare | 4 Dental | 5 Vision | 6 Federal Employees Health | 7 Title XVIII | 8 Title XIX | 9 | 10 Other |
| | Total | Medical) | Supplement | Only | Only | Benefit Plan | Medicare | Medicaid | Other Health | Non-Health |
| Net premium income | 1,869,010,697 | 1,274,018,848 | 0 | 0 | 0 | 114,281,916 | 480.709.933 | 0 | 0 | 0 |
| Change in unearned premium reserves and reserve for rate | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , , , , , , | | | | , , , , , | | | | |
| credit | 0 | | | | | | | | | |
| Fee-for-service (net of \$ medical expenses) | 0 | | | | | | | | | XXX |
| 4. Risk revenue | 0 | | | | | | | | | XXX |
| Aggregate write-ins for other health care related revenues | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXX |
| Aggregate write-ins for other non-health care related revenues | 171 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 171 |
| 7. Total revenues (Lines 1 to 6) | 1,869,010,868 | 1,274,018,848 | 0 | 0 | 0 | 114,281,916 | 480,709,933 | 0 | 0 | 171 |
| Hospital/medical benefits | 1,200,591,715 | 773,496,725 | | | | 74,260,430 | 352,834,560 | | | XXX |
| 9. Other professional services | 0 | | | | | L | | | | XXX |
| 10. Outside referrals | 64,925,363 | 41,812,111 | | | | 4,018,778 | 19,094,474 | | | XXX |
| 11. Emergency room and out-of-area | 160 , 866 , 294 | 103,598,333 | | | | 9.957.371 L | 47,310,590 | | | XXX |
| 12. Prescription drugs | 240,598,850 | 196 . 183 . 446 | | | | 20,362,287 | 24.053.117 | | | XXX |
| 13. Aggregate write-ins for other hospital and medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXX |
| 14. Incentive pool, withhold adjustments and bonus amounts | (877, 478) | (877, 478) | *************************************** | , | *************************************** | [| | *************************************** | *************************************** | XXX |
| 15. Subtotal (Lines 8 to 14) | 1,666,104,744 | 1.114.213.137 | 0 | 0 | 0 | 108.598.866 | 443.292.741 | 0 | 0 | XXX |
| 16. Net reinsurance recoveries | 0 | | | | | [| | | | XXX |
| 17. Total hospital and medical (Lines 15 minus 16) | 1,666,104,744 | 1,114,213,137 | 0 | 0 | n | 108,598,866 | 443,292,741 | 0 | n | XXX |
| 18. Non-health claims (net) | 1,000,104,744 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 19. Claims adjustment expenses including | | | | | | | | | | |
| \$14,199,421 cost containment expenses | 24.579.941 | 16,864,195 | | | | 1,175,875 | 6.539.871 | | | |
| 20. General administrative expenses | 163,699,978 | 127,393,812 | | | | 7,100,987 L | 29,205,180 | | | |
| 21. Increase in reserves for accident and health contracts | .0 | , , , , , , | | | | , , , , , , | | | | XXX |
| 22. Increase in reserves for life contracts | .0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 23. Total underwriting deductions (Lines 17 to 22) | 1,854,384,664 | 1,258,471,144 | 0 | 0 | 0 | 116,875,728 | 479,037,792 | 0 | 0 | 0 |
| 24. Net underwriting gain or (loss) (Line 7 minus Line 23) | 14,626,205 | 15,547,704 | 0 | 0 | 0 | (2,593,812) | 1,672,141 | 0 | 0 | 171 |
| DETAILS OF WRITE-INS | | | | | | | | | | |
| 0501. | | | | | | | | | | XXX |
| 0502. | | | | | | | | | | XXX |
| 0503. | | | | | | | | | | XXX |
| 0598. Summary of remaining write-ins for Line 5 from overflow page | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXX |
| 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above) | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | XXX |
| 0601. Gain/(Loss) on Sale of Assets | 171 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 171 |
| 0602. | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 0603. | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 0698. Summary of remaining write-ins for Line 6 from overflow page | 0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | Λ |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above) | 171 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 171 |
| | 17.1 | ^^^ | ^^^ | | ^^^ | ^^^ | ^^^ | ^^^ | ^^^ | XXX |
| 1301. 1302. | | | | | | | | | | |
| 1302. 1303. | | | | | | ļ | | | | XXX |
| | | ļ | ^ | - | | | | | | XXX |
| 1398. Summary of remaining write-ins for Line 13 from overflow page | 0 | ⁰ | 0 | 0 | 0 | } ⁰ } | | 0 | 0 | XXX |
| 1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXX |

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ANNUAL STATEMENT FOR THE YEAR 2013 OF THE Health Alliance Plan of Michigan

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1 - PREMIUMS

| PART 1 - PREMIUMS | 1 | 2 | 3 | 4 |
|---|--------------------|------------------------|----------------------|--|
| Line of Business | Direct Business | Reinsurance Assumed | Reinsurance Ceded | Net Premium Income (Cols. 1+2-3) |
| Line of Edulicas | Dusiness | 7103011100 | Ocaca | (0013. 1 · 2 0) |
| Comprehensive (hospital and medical) | 1,274,474,751 | | 455,903 | 1,274,018,848 |
| 2. Medicare Supplement | | | | 0 |
| 3. Dental only | | | | 0 |
| 4. Vision only | - | | | 0 |
| 5. Federal Employees Health Benefits Plan | 114,314,596 | | 32,680 | 114,281,916 |
| 6. Title XVIII - Medicare | 480 ,709 ,933 | | | 480 , 709 , 933 |
| 7. Title XIX - Medicaid. | | | | 0 |
| 8. Other health | | | | 0 |
| 9. Health subtotal (Lines 1 through 8) | 1,869,499,280 | 0 | 488,583 | 1,869,010,697 |
| 10. Life | - | | | 0 |
| 11. Property/casualty | | | | 0 |
| 12. Totals (Lines 9 to 11) | 1,869,499,280 | 0 | 488,583 | 1,869,010,697 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2 – CLAIMS INCURRED DURING THE YEAR

| | | | ART 2 - CLAIM | S INCURRED D | URING THE | | | | | |
|---|---------------|--------------------------------------|------------------------|-----------------|---------------------|--|------------------------|----------------------------|-------------------|----------------------------|
| | 1 Total | 2 Comprehensive (Hospital & Medical) | 3 Medicare Supplement | 4 Dental Only | 5 Vision Only | 6 Federal Employees Health Benefits Plan | 7 Title XVIII Medicare | 8 Title XIX Medicaid | 9 Other Health | 10 Other Non- Health |
| 1. Payments during the year: | TOtal | ivieuicai) | Supplement | Offig | Offity | Deficills Fidit | Medicare | ivieuicaiu | Other Health | Пеаш |
| 1.1 Direct | 1,666,033,627 | 1,114,493,252 | | | | 109,194,980 | 442,345,395 | | | |
| 1.2 Reinsurance assumed | n l | | | | | 100 , 104 , 500 | | | | |
| 1.3 Reinsurance ceded | 0 | | | | | | | | | |
| 1.4 Net | 1,666,033,627 | 1,114,493,252 | 0 | 0 | | .0109,194,980 | 442.345.395 | 0 | 0 | |
| Paid medical incentive pools and bonuses | 1,878,729 | 1,878,729 | | | | | | | | |
| Claim liability December 31, current year from Part 2A: | 1,070,725 | | | | | | | | | |
| 3.1 Direct | 133,653,086 | 107,673,873 | 0 | 0 | | .05,432,774 | 20,546,439 | 0 | 0 | |
| 3.2 Reinsurance assumed | 0 | 0 | 0 | 0 | | 0 | 20,010,100 | 0 | 0 | |
| 3.3 Reinsurance ceded | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | |
| 3.4 Net | 133,653,086 | 107,673,873 | 0 | 0 | | .0 | 20,546,439 | 0 | 0 | |
| 4. Claim reserve December 31, current year from Part 2D: | | | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | |
| 4.1 Direct | 0 | | | | | | | | | |
| 4.2 Reinsurance assumed | 0 | | | | | | | | | |
| 4.3 Reinsurance ceded | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | |
| 4.4 Net | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | |
| 5. Accrued medical incentive pools and bonuses, current year | 1,500,000 | 1,500,000 | | | | | | | | |
| 6. Net healthcare receivables (a) | (5,776,090) | (5,776,090) | | | | | | | | |
| 7. Amounts recoverable from reinsurers December 31, current year | 0,770,000) | (0,770,000) | | | | | | | | |
| 8. Claim liability December 31, prior year from Part 2A: | 420, 400, 504 | 112,852,600 | 0 | 0 | | 0 000 000 | 40, 500, 003 | 0 | 0 | |
| 8.1 Direct | 138,480,581 | | | ا ۱ | | 6,028,888 | 19,599,093 | | | |
| 8.3 Reinsurance assumed | | ۱ | | | | .0 | | | | |
| 8.4 Net | 138,480,581 | 112,852,600 | | | | 06,028,888 | 19,599,093 | n | | |
| 9. Claim reserve December 31, prior year from Part 2D: 9.1 Direct | 130,400,301 | 112,632,000 | | | | 0,020,000 | 19,099,093 | | | |
| 9.2 Reinsurance assumed | | ۱ | ۱ ا | ۱ ۸ | | ا ۱ ا | | ۱ | Ω | |
| 9.3 Reinsurance ceded | ا ۵ | ۱ | | ۱ ۸ | | ا ۱ ا | | ۱ | Ω | |
| 9.4 Net | N | ا ۱ | | ر ۱ م | | .0 | | n | Ω | |
| | 4,256,207 | 4,256,207 | | ا ۸ | | .0 | | Λ | | |
| 10. Accrued medical incentive pools and bonuses, prior year | 4.,ZUU,ZUI | 4,200,207 | ν - | | | .v | J. | | | |
| 11. Amounts recoverable from reinsurers December 31, prior year | 0 | 0 | 0 | 0 | | 0 0 | 0 | 0 | 0 | |
| 12. Incurred benefits: | | | | | | | | | | |
| 12.1 Direct | 1,666,982,222 | 1 , 115 , 090 , 615 | 0 | 0 | | .0108,598,866 | 443,292,741 | 0 | 0 | |
| 12.2 Reinsurance assumed | 0 | L0 L. | 0 | 0 | | .0 | 0 | 0 | 0 | |
| 12.3 Reinsurance ceded | 0 | 0 | 0 | 0 | | 0 0 | 0 | 0 | 0 | |
| 12.4 Net | 1,666,982,222 | 1,115,090,615 | 0 | 0 | | 0 108,598,866 | 443,292,741 | 0 | 0 | |
| 13. Incurred medical incentive pools and bonuses | (877,478) | (877,478) | 0 | 0 | | 0 0 | 0 | 0 | 0 | |

⁽a) Excludes \$ loans or advances to providers not yet expensed.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|--|----------------|--|------------------------|----------------|----------------|---|-------------------------|-----------------------|-----------------|---------------------|
| | Total | Comprehensive (Hospital and Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefits Plan | Title XVIII Medicare | Title XIX Medicaid | Other Health | Other Non-Health |
| Reported in Process of Adjustment: | | | | | | | | | | |
| 1.1. Direct | 30,045,179 | 23,874,260 | | | | 1,130,315 | 5,040,604 | | | |
| 1.2. Reinsurance assumed | 0 | | | | | | | | | |
| 1.3. Reinsurance ceded | 0 | | | | | | | | | |
| 1.4. Net | 30,045,179 | 23,874,260 | 0 | 0 | 0 | 1,130,315 | 5,040,604 | 0 | 0 | 0 |
| Incurred but Unreported: | | | | | | | | | | |
| 2.1. Direct | 92,424,541 | 73,441,648 | | | | 3,477,058 | 15,505,835 | | | |
| 2.2. Reinsurance assumed | 0 | | | | | | | | | |
| 2.3. Reinsurance ceded | 0 | | | | | | | | | |
| 2.4. Net | 92 , 424 , 541 | 73,441,648 | 0 | 0 | 0 | 3,477,058 | 15,505,835 | 0 | 0 | 0 |
| Amounts Withheld from Paid Claims and Capitations: 3.1. Direct | 11,183,366 | 10,357,965 | | | | 825,401 | | | | |
| 3.2. Reinsurance assumed | 0 | | | | | | | | | |
| 3.3. Reinsurance ceded | 0 | | | | | | | | | |
| 3.4. Net | 11,183,366 | 10,357,965 | 0 | 0 | 0 | 825,401 | 0 | 0 | 0 | 0 |
| 4. TOTALS: | | | | | | | | | | |
| 4.1. Direct | 133,653,086 | 107,673,873 | 0 | 0 | 0 | 5,432,774 | 20 , 546 , 439 | 0 | 0 | 0 |
| 4.2. Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.3. Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.4. Net | 133,653,086 | 107,673,873 | 0 | 0 | 0 | 5,432,774 | 20,546,439 | 0 | 0 | 0 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR-NET OF REINSURANCE

| PART 2B - ANALYSIS OF C | CLAIMS UNPAID - PRIOR YEAR-NET | OF REINSURA | | | | |
|---|------------------------------------|------------------------------------|-----------------------------------|------------------------------------|-----------------------------------|------------------------------|
| | Claims Baid D | uring the Year | Claim Reser Liability December | | 5 | 6 |
| | 1 | 2 | 3 | 4 | | Estimated Claim |
| | | | | | | Reserve and Claim |
| | On Claims Incurred | | On Claims Unpaid | | Claims Incurred | Liability |
| Line of Business | Prior to January 1 of Current Year | On Claims Incurred During the Year | December 31 of Prior Year | On Claims Incurred During the Year | in Prior Years (Columns 1 + 3) | December 31 of Prior Year |
| Line of Eusiness | or current real | During the real | i noi reai | Duning the real | (Columns 1 · 3) | THOI Teal |
| | | | | | | |
| Comprehensive (hospital and medical) | 75,384,375 | 1,039,108,877 | 7 ,635 ,837 | 100 , 038 , 036 | 83,020,212 | 112,852,600 |
| | | | | | | |
| Medicare Supplement | | | | | 0 | 0 |
| | | | | | | |
| 3. Dental Only | | | | | 0 | _ |
| 3. Defital Only | | | | | υ | |
| | | | | | | |
| 4. Vision Only | | | | | 0 | 0 |
| | | | | | | |
| 5. Federal Employees Health Benefits Plan | 6.450.850 | 102.744.130 | 344.373 | 5.088.401 | 6.795.223 | 6.028.888 |
| | | , , , , | , , , | ,,,,,, | , , , , | |
| G 771 MW 44 K | 44 000 207 | 407 505 000 | F0C 000 | 40.050.550 | 45 407 047 | 40 500 000 |
| 6. Title XVIII - Medicare | 14,820,367 | 427 , 525 , 028 | 586,880 | 19,959,559 | 15,407,247 | 19,599,093 |
| | | | | | | |
| 7. Title XIX - Medicaid | | | | | 0 | 0 |
| | | | | | | |
| 8. Other health | | | | | 0 | 0 |
| | | | | | | |
| 0. Hardina hardina da 0. | 96,655,592 | 1,569,378,035 | 8,567,090 | 125,085,996 | 105,222,682 | 138,480,581 |
| 9. Health subtotal (Lines 1 to 8) | 90,000,092 | 1,009,370,000 | | 120,000,990 | 103,222,002 | 130,400,301 |
| | | | | | | |
| 10. Healthcare receivables (a) | | (5,776,090) | | | 0 | 0 |
| | | | | | | |
| 11. Other non-health | | | | | 0 | 0 |
| | | | | | | |
| 40. 44 % 11. 11. 11. 11. | 4 070 700 | | | 4 500 000 | 4 070 700 | 4 050 007 |
| 12. Medical incentive pools and bonus amounts | 1,878,729 | | | 1,500,000 | 1,878,729 | 4,256,207 |
| | | | | | | |
| 13. Totals (Lines 9-10+11+12) | 98,534,321 | 1,575,154,125 | 8,567,090 | 126,585,996 | 107,101,411 | 142,736,788 |

(a) Excludes \$loans or advances to providers not yet expensed.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Hospital and Medical

| · | Cumulative Net Amounts Paid | | | | | | |
|------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|--|--|
| | 1 | 2 | 3 | 4 | 5 | | |
| Year in Which Losses Were Incurred | 2009 | 2010 | 2011 | 2012 | 2013 | | |
| 1. Prior | 2,318,672 | 2,317,500 | 2,317,500 | 2,317,500 | 2,317,500 | | |
| 2. 2009 | 1,052,619 | 1,116,273 | 1,116,013 | 1,116,013 | 1,116,013 | | |
| 3. 2010. | . XXX | 1,023,246 | 1,080,323 | 1,079,600 | 1,079,600 | | |
| 4. 2011. | XXX | . ххх | 1,024,574 | 1,099,773 | 1,099,505 | | |
| 5. 2012 | XXX | ххх | XXX | 1,069,918 | 1,147,449 | | |
| 6. 2013 | XXX | XXX | XXX | XXX | 1,039,109 | | |

Section B - Incurred Health Claims - Hospital and Medical

| Cotton 2 mountain ciamic mountaina | | | | | |
|------------------------------------|-----------|--|--|--|---------------|
| | Claim F | Sum of Cumulat Reserve and Medical In | ive Net Amount Paid an centive Pool and Bonus | d Claim Liability, ses Outstanding at End | of Year |
| Year in Which Losses Were Incurred | 1 2009 | 2 2010 | 3 2011 | 4 2012 | 5 2013 |
| fear in which cosses were incurred | 2009 | 2010 | 2011 | 2012 | 2013 |
| 1. Prior | 2,329,680 | 1 , 177 , 988 | 1 , 177 , 988 | 1 , 177 , 988 | 1 , 177 , 988 |
| 2. 2009 | 1,140,817 | 1 , 121 , 019 | 1,120,470 | 1,120,470 | 1,120,470 |
| 3. 2010 | XXX | 1,113,892 | 1,089,482 | 1,083,593 | 1,083,593 |
| 4. 2011 | XXX | XXX | 1,116,333 | 1 , 107 , 023 | 1 , 104 , 647 |
| 5. 2012 | XXX | XXX | ХХХ | 1,175,783 | 1,149,943 |
| 6. 2013 | XXX | XXX | XXX | XXX | 1,140,647 |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Hospital and Medical

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 8 | 9 | 10 |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
| | | _ | | | Claim and Claim | _ | | | Total Claims and | |
| | | | | | Adjustment | | | | Claims | |
| Years in which | | | Claim Adjustment | | Expense | | | Unpaid Claims | Adjustment | |
| Premiums were Earned and Claims | | | Expense | (Col. 3/2) | Payments | (Col. 5/1) | | Adjustment | Expense Incurred | (Col. 9/1) |
| were Incurred | Premiums Earned | Claims Payments | Payments | Percent | (Col. 2+3) | Percent | Claims Unpaid | Expenses | (Col. 5+7+8) | Percent |
| 1. 2009 | 1,234,753 | 1,116,013 | 8,112 | 0.7 | 1,124,125 | 91.0 | | | 1 , 124 , 125 | 91.0 |
| 2. 2010 | 1,177,994 | 1,079,600 | 16,126 | 1.5 | 1,095,726 | 93.0 | | | 1,095,726 | 93.0 |
| 3. 2011 | 1,207,138 | 1,099,505 | 16,283 | 1.5 | 1,115,788 | 92.4 | 5,142 | 0 | 1,120,929 | 92.9 |
| 4. 2012 | 1,282,653 | 1 , 147 , 449 | 17,970 | 1.6 | 1,165,419 | 90.9 | 2,494 | 91 | 1,168,004 | 91.1 |
| 5. 2013 | 1,273,986 | 1,039,109 | 14,711 | 1.4 | 1,053,820 | 82.7 | 101,538 | 1,215 | 1,156,573 | 90.8 |

Pt 2C - Sn A - Paid Claims - MS NONE

Pt 2C - Sn A - Paid Claims - DO

NONE

Pt 2C - Sn A - Paid Claims - VO NONE

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Federal Employees Health Benefits Plan Premium

| | | Cur | mulative Net Amounts F | Paid | |
|------------------------------------|---------|---------|------------------------|---------|---------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2009 | 2010 | 2011 | 2012 | 2013 |
| 1. Prior | 176,642 | 176,557 | 176,557 | 176,557 | 176,557 |
| 2. 2009 | 89,412 | 94,023 | 94,003 | 94,003 | 94,003 |
| 3. 2010 | XXX | 91,173 | 95,286 | 95,228 | 95,228 |
| 4. 2011 | XXX | XXX | 88,685 | 94,243 | 94,220 |
| 5. 2012 | XXX | XXX | ХХХ | 94,310 | 100,784 |
| 6. 2013 | XXX | XXX | XXX | XXX | 102,744 |

Section B - Incurred Health Claims - Federal Employees Health Benefits Plan Premium

| | Claim R | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at E 2 3 4 4 2019 2010 2011 2012 | | d Claim Liability, ses Outstanding at End | of Year |
|------------------------------------|---------------|--|--------|--|-----------|
| Year in Which Losses Were Incurred | 1 2009 | 2 | 3 | 4 | 5 2013 |
| 1. Prior | 177 , 111 | | | | |
| 2. 2009 | 93,370 | 94 , 157 | 94,311 | 94,311 | 94,311 |
| 3. 2010 | XXX | 95,689 | 95,582 | 95,535 | 95,535 |
| 4. 2011 | XXX | XXX | 93,201 | 94,476 | 94,641 |
| 5. 2012 | XXX | XXX | ДХХХ | 99,799 | 100,707 |
| 6. 2013 | XXX | XXX | XXX | ХХХ | 107,833 |

Section C – Incurred Year Health Claims and Claims Adjustment Expense Ratio – Federal Employees Health Benefits Plan Premium

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
| | | | | | Claim and Claim | | | | Total Claims and | |
| | | | | | Adjustment | | | | Claims | |
| Years in which | | | Claim Adjustment | | Expense | | | Unpaid Claims | Adjustment | |
| Premiums were Earned and Claims | | | Expense | (Col. 3/2) | Payments | (Col. 5/1) | | Adjustment | Expense Incurred | (Col. 9/1) |
| were Incurred | Premiums Earned | Claims Payments | Payments | Percent | (Col. 2+3) | Percent | Claims Unpaid | Expenses | (Col. 5+7+8) | Percent |
| 1. 2009 | 95,141 | 94,003 | 674 | 0.7 | 94,677 | 99.5 | | | 94,677 | 99.5 |
| 2. 2010 | 105,607 | 95,228 | 1,270 | 1.3 | 96,498 | 91.4 | | | 96,498 | 91.4 |
| 3. 2011 | 101,999 | 94,220 | 990 | 1.1 | 95,209 | 93.3 | 422 | 0 | 95,631 | 93.8 |
| 4. 2012 | 113,652 | 100,784 | 1 , 141 | 1.1 | 101,925 | 89.7 | (77) | 4 | 101,852 | 89.6 |
| 5. 2013 | 114,315 | 102,744 | 1,031 | 1.0 | 103,775 | 90.8 | 5.088 | 61 | 108,924 | 95.3 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Medicare

| | | Cur | mulative Net Amounts F | aid | |
|------------------------------------|---------|---------|------------------------|-----------|-----------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2009 | 2010 | 2011 | 2012 | 2013 |
| 1. Prior | 489,095 | 488,967 | 488,967 | 488,967 | 488,967 |
| 2. 2009 | 356,811 | 363,753 | 363,703 | 363,703 | 363,703 |
| 3. 2010 | XXX | 399,798 | 410,346 | 410,201 | 410,201 |
| 4. 2011 | XXX | XXX | 433,645 | 447 , 457 | 447 , 404 |
| 5. 2012 | XXX | XXX | ДХХХ | 441,785 | 456,658 |
| 6. 2013 | XXX | XXX | XXX | XXX | 427,525 |

Section B - Incurred Health Claims - Medicare

| | Claim F | Sum of Cumulat Reserve and Medical In | ive Net Amount Paid ar centive Pool and Bonus | nd Claim Liability, ses Outstanding at End | of Year |
|------------------------------------|-----------|--|--|---|-----------|
| Year in Which Losses Were Incurred | 1 2009 | 2 2010 | 3 2011 | 4 2012 | 5 2013 |
| 1. Prior | 489,442 | 263,803 | 263,803 | 263,803 | 263,803 |
| 2. 2009 | 369,853 | 363,902 | 364,465 | 364,465 | 364,465 |
| 3. 2010 | XXX | 415,259 | 410,668 | 410,950 | 410,950 |
| 4. 2011 | XXX | XXX | 451,830 | 447,719 | 448,362 |
| 5. 2012 | XXX | XXX | XXX | 460,374 | 456,288 |
| 6. 2013 | XXX | XXX | XXX | XXX | 447,485 |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Medicare

| Years in which Premiums were Earned and Claims were Incurred | 1 Premiums Earned | 2 Claims Payments | 3 Claim Adjustment Expense Payments | 4 (Col. 3/2) Percent | 5 Claim and Claim Adjustment Expense Payments (Col. 2+3) | 6 (Col. 5/1) Percent | 7 Claims Unpaid | 8 Unpaid Claims Adjustment Expenses | 9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8) | 10 (Col. 9/1) Percent |
|--|-------------------|-------------------|--|----------------------------|--|----------------------------|--------------------|--|---|-----------------------------|
| 1. 2009 | | 363,703 | 2,567 | 0.7 | 366,270 | 94.4 | | | 366,270 | 94.4 |
| 2. 2010 | 449,642 | 410,201 | 5,293 | 1.3 | 415,495 | 92.4 | | | 415,495 | 92.4 |
| 3. 2011 | 482,197 | 447 , 404 | 6,488 | 1.5 | 453,893 | 94.1 | 957 | 0 | 454,850 | 94.3 |
| 4. 2012 | 498,843 | 456,658 | 6,960 | 1.5 | 463,618 | 92.9 | (370) | 8 | 463,256 | 92.9 |
| 5. 2013 | 480,710 | 427,525 | 5,798 | 1.4 | 433,323 | 90.1 | 19,960 | 237 | 453,520 | 94.3 |

Pt 2C - Sn A - Paid Claims - XI NONE

Pt 2C - Sn A - Paid Claims - OT NONE

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

| | | Cur | mulative Net Amounts F | Paid | |
|------------------------------------|-----------|-----------|------------------------|-----------|-----------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2009 | 2010 | 2011 | 2012 | 2013 |
| 1. Prior | 2,984,408 | 2,983,024 | 2,983,024 | 2,983,024 | 2,983,024 |
| 2. 2009 | 1,498,842 | 1,574,049 | 1,573,719 | 1,573,719 | 1,573,719 |
| 3. 2010 | XXX | 1,514,217 | 1,585,955 | 1,585,029 | 1,585,029 |
| 4. 2011 | XXX | XXX | 1,546,904 | 1,641,473 | 1,641,129 |
| 5. 2012 | XXX | XXX | ХХХ | 1,606,013 | 1,704,891 |
| 6. 2013 | XXX | XXX | XXX | XXX | 1,569,378 |

Section B - Incurred Health Claims - Grand Total

| | Claim F | Sum of Cumulat Reserve and Medical In | ive Net Amount Paid ar centive Pool and Bonus | nd Claim Liability, ses Outstanding at End | of Year |
|------------------------------------|-----------|--|--|---|-----------|
| Year in Which Losses Were Incurred | 1 2009 | 2 2010 | 3 2011 | 4 2012 | 5 2013 |
| 1. Prior | 2,996,233 | 1,530,494 | | 1,530,494 | 1,530,494 |
| 2. 2009 | 1,604,040 | 1,579,078 | 1,579,247 | 1,579,247 | 1,579,247 |
| 3. 2010 | XXX | 1,624,840 | 1,595,732 | 1,590,078 | 1,590,078 |
| 4. 2011 | XXX | XXX | 1,661,365 | 1,649,218 | 1,647,650 |
| 5. 2012 | XXX | XXX | LXXX | 1,735,956 | 1,706,938 |
| 6. 2013 | XXX | XXX | XXX | XXX | 1,695,964 |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
| | | | | | Claim and Claim | | | | Total Claims and | |
| | | | | | Adjustment | | | | Claims | |
| Years in which | | | Claim Adjustment | | Expense | | | Unpaid Claims | Adjustment | |
| Premiums were Earned and Claims | | | Expense | (Col. 3/2) | Payments | (Col. 5/1) | | Adjustment | Expense Incurred | (Col. 9/1) |
| were Incurred | Premiums Earned | Claims Payments | Payments | Percent | (Col. 2+3) | Percent | Claims Unpaid | Expenses | (Col. 5+7+8) | Percent |
| 1. 2009 | 1,718,076 | 1,573,719 | 11,353 | 0.7 | 1,585,072 | 92.3 | 0 | 0 | 1,585,072 | 92.3 |
| 2. 2010 | 1,733,243 | 1,585,029 | 22,690 | 1.4 | 1,607,719 | 92.8 | 0 | ٥ | 1,607,719 | 92.8 |
| 3. 2011 | 1,791,334 | 1,641,129 | 23,761 | 1.4 | 1,664,890 | 92.9 | 6,521 | 0 | 1,671,410 | 93.3 |
| 4. 2012 | 1,895,148 | 1,704,891 | 26,071 | 1.5 | 1,730,962 | 91.3 | 2,046 | 103 | 1,733,112 | 91.4 |
| 5. 2013 | 1,869,011 | 1,569,378 | 21,540 | 1.4 | 1,590,918 | 85.1 | 126,586 | 1,514 | 1,719,018 | 92.0 |

Pt 2C - Sn B - Incurred Claims - MS

NONE

Pt 2C - Sn B - Incurred Claims - DO

NONE

Pt 2C - Sn B - Incurred Claims - VO

Pt 2C - Sn B - Incurred Claims - XI NONE

Pt 2C - Sn B - Incurred Claims - OT

Part 2C - Sn C - Claims Expense Ratio MS NONE

Part 2C - Sn C - Claims Expense Ratio DO

NONE

Part 2C - Sn C - Claims Expense Ratio VO

Part 2C - Sn C - Claims Expense Ratio OT

UNDERWRITING AND INVESTMENT EXHIBIT

| | PART 2D - AGGRE | | E FOR ACCIDE | NT AND HEALT | TH CONTRACTS | | | | |
|---|-----------------|--|------------------------|--------------|--------------|--|-------------------------|-----------------------|-------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| | Total | Comprehensive (Hospital & Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefit Plan | Title XVIII Medicare | Title XIX Medicaid | Other |
| Unearned premium reserves | 0 | | | | | | | | |
| Additional policy reserves (a) | 0 | | | | | | | | |
| Reserve for future contingent benefits | 0 | | | | | | | | |
| Reserve for rate credits or experience rating refunds (including | | | | | | | | | |
| \$ for investment income) | 610,000 | | | | | | 610,000 | | |
| Aggregate write-ins for other policy reserves | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Totals (gross) | 610,000 | 0 | 0 | 0 | 0 | 0 | 610,000 | 0 | 0 |
| 7. Reinsurance ceded | 0 | | | | | | | | |
| 8. Totals (Net) (Page 3, Line 4) | 610,000 | 0 | 0 | 0 | 0 | 0 | 610,000 | 0 | 0 |
| Present value of amounts not yet due on claims | 0 | | | | | | | | |
| Reserve for future contingent benefits | 0 | | | | | | | | |
| 11. Aggregate write-ins for other claim reserves | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12. Totals (gross) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13. Reinsurance ceded | 0 | | | | | | | | |
| 14. Totals (Net) (Page 3, Line 7) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DETAILS OF WRITE-INS | | | | | | | | | |
| 0501. | 0 | | | | | | | | |
| 0502. | 0 | | | | | | | | |
| 0503. | 0 | | | | | | | | |
| 0598. Summary of remaining write-ins for Line 5 from overflow page | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1101. | 0 | | | | | | | | |
| 1102. | 0 | | | ļ | | | | | |
| 1103. | 0 | | | ļ | | | | | |
| 1198. Summary of remaining write-ins for Line 11 from overflow page | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

(a) Includes \$ _____ premium deficiency reserve.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 3 - ANALYSIS OF EXPENSES

| | | Claim Adjustme | | 3 | 4 | 5 |
|--------|--|--------------------------------------|--|---------------------------------------|------------------------|----------------|
| | | 1 Cost Containment Expenses | 2 Other Claim Adjustment Expenses | General Administrative Expenses | Investment Expenses | Total |
| 1. | Rent (\$for occupancy of own building) | 117 ,574 | 351,390 | 2,416,754 | | 2,885,718 |
| 2. | Salaries, wages and other benefits | 9,350,429 | 4,391,885 | 60,512,713 | | 74,255,027 |
| 3. | Commissions (less \$ceded plus | | | | | |
| | \$assumed) | | | 10,391,991 | | 10,391,991 |
| 4. | Legal fees and expenses | | | 681,691 | | 681,691 |
| 5. | Certifications and accreditation fees | | | | | 0 |
| 6. | Auditing, actuarial and other consulting services | 186 , 142 | | 3 ,736 ,565 | | 3,922,707 |
| 7. | Traveling expenses | 39,555 | 9 , 193 | 395,027 | | 443,775 |
| 8. | Marketing and advertising | 474,908 | 4,932 | 13,766,385 | | 14,246,225 |
| 9. | Postage, express and telephone | 23,697 | 187 , 153 | 3,418,852 | | 3,629,703 |
| 10. | Printing and office supplies | 6,242 | | 170,246 | | 176,488 |
| 11. | Occupancy, depreciation and amortization | 26,688 | 65,059 | 189,034 | | 280,781 |
| 12. | Equipment | | | 322,606 | | 322,606 |
| 13. | Cost or depreciation of EDP equipment and software | 475,178 | 1 , 178 , 209 | 14,486,780 | | 16 , 140 , 167 |
| 14. | Outsourced services including EDP, claims, and other services | 2,852,221 | 3,905,738 | 31,380,317 | | 38 , 138 , 276 |
| 15. | Boards, bureaus and association fees | | | 399,585 | | 399,585 |
| 16. | Insurance, except on real estate | | | 226,676 | | 226,676 |
| 17. | Collection and bank service charges | | | 563,842 | | 563,842 |
| 18. | Group service and administration fees | | | | | 0 |
| 19. | Reimbursements by uninsured plans | | | | | 0 |
| 20. | Reimbursements from fiscal intermediaries | | | | | 0 |
| 21. | Real estate expenses | | | 89 , 155 | | 89 , 155 |
| 22. | Real estate taxes | | | 26,110 | | 26 , 110 |
| 23. | Taxes, licenses and fees: | | | | | |
| | 23.1 State and local insurance taxes | | | | | 0 |
| | 23.2 State premium taxes | | | | | 0 |
| | 23.3 Regulatory authority licenses and fees | | | 301,953 | | 301,953 |
| | 23.4 Payroll taxes | 625 , 187 | 286,582 | 3,660,813 | | 4,572,582 |
| | 23.5 Other (excluding federal income and real estate taxes) | | | 10,338,362 | | 10,338,362 |
| 24. | Investment expenses not included elsewhere | | | | | 0 |
| 25. | Aggregate write-ins for expenses | 21,599 | 379 | 6,224,521 | 0 | 6,246,499 |
| 26. | Total expenses incurred (Lines 1 to 25) | 14,199,421 | 10,380,520 | 163,699,978 | 0 | (a)188,279,920 |
| 27. | Less expenses unpaid December 31, current year | | 1 ,616 ,359 | 31,602,010 | | |
| 28. | Add expenses unpaid December 31, prior year | 0 | 1,211,592 | 30,512,466 | 0 | 31,724,058 |
| 29. | Amounts receivable relating to uninsured plans, prior year | 0 | 0 | 60,000 | 0 | 60,000 |
| 30. | Amounts receivable relating to uninsured plans, current year | | | 1 ,070 ,000 | | 1,070,000 |
| 31. | Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30) | 14,199,421 | 9,975,753 | 163,620,435 | 0 | 187,795,609 |
| DETAIL | S OF WRITE-INS | | | | | |
| 2501. | Miscellaneous | 21,599 | 379 | 6 ,224 ,521 | | 6,246,499 |
| 2502. | | | | | | 0 |
| 2503. | | | | | | 0 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | 0 | 0 | 0 | 0 | 0 |
| 2599. | Totals (Line 2501 through 2503 plus 2598) (Line 25 above) | 21,599 | 379 | 6,224,521 | 0 | 6,246,499 |

 $[\]textbf{(a) Includes management fees of \$} \qquad \dots \\ \textbf{....} 6,084,311 \quad \text{to affiliates and \$} \qquad \dots \\ \textbf{....} 0 \quad \text{to non-affiliates}.$

EXHIBIT OF NET INVESTMENT INCOME

| | | 1 Collected During Year | 2 Earned During Year |
|--|---|---|---|
| 1. | U.S. Government bonds | (a)263,201 | 260.951 |
| 1.1 | Bonds exempt from U.S. tax | (a)1,202 | 2,770 |
| 1.2 | Other bonds (unaffiliated) | | 953,992 |
| 1.3 | Bonds of affiliates | (a)0 | |
| 2.1 | | (b)0 | |
| | Preferred stocks (drainilated) | (b) 0 | |
| 2.2 | Common stocks (unaffiliated) | | 1,721,657 |
| 2.21 | | 1 1 2 | |
| 3. | | | 1 |
| 4. | Mortgage loans Real estate | · · / | |
| 5. | | (-) | |
| 6. | Contract loans | | 82,410 |
| 7. | Cash, cash equivalents and short-term investments | (e)94,019 | 02,410 |
| | Derivative instruments | | |
| 8. | Other invested assets | | |
| 9. | Aggregate write-ins for investment income | | 41,904 |
| 10. | Total gross investment income | 3,340,683 | 3,063,684 |
| 11. | Investment expenses | | (g) |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | .l (g) |
| 13. | Interest expense | | |
| 14. | Depreciation on real estate and other invested assets | | (i) |
| 15. | Aggregate write-ins for deductions from investment income | | |
| 16. | Total deductions (Lines 11 through 15) | | 939,218 |
| 17. | Net investment income (Line 10 minus Line 16) | | 2,124,466 |
| DETAI | LS OF WRITE-INS | | |
| 0901. | Deferred Compensation | 27,663 | 27,663 |
| 0902. | Rabbi Trust | 16,504 | 14,241 |
| 0903. | Number 11 dot. | 10,004 | |
| | Summary of remaining write-ins for Line 9 from overflow page | | 0 |
| | Totals (Lines 0901 through 0903 plus 0998) (Line 9 above) | 44 . 167 | 41.904 |
| | | , | / |
| 1501. | | | 1 |
| 1502. | | | |
| 1503. | | | |
| 1598. | Summary of remaining write-ins for Line 15 from overflow page | | |
| 1599. | Totals (Lines 1501 through 1503 plus 1598) (Line 15 above) | | 0 |
| (b) Incli (c) Incli (d) Incli (e) Incli | udes \$ | paid for accrue paid for accrue paid for accrue ton encumbrances. | d dividends on purchases. d interest on purchases. |
| (g) Incli seg | udes \$investment expenses and \$investment taxes, licenses and fees, exc regated and Separate Accounts. | luding federal income taxes | s, attributable to |
| | udes \$ | ts. | |

EXHIBIT OF CAPITAL GAINS (LOSSES)

| | EXHIBIT OF OXITIAL OXITO (LOGGEO) | | | | | | |
|-------|--|--|----------------------------------|--|--|--|--|
| | | 1 | 2 | 3 | 4 | 5 | |
| | | Realized Gain (Loss) On Sales or Maturity | Other Realized Adjustments | Total Realized Capital Gain (Loss) (Columns 1 + 2) | Change in Unrealized Capital Gain (Loss) | Change in Unrealized Foreign Exchange Capital Gain (Loss) | |
| 1. | U.S. Government bonds | (224,221) | | (224,221) | (36) | | |
| 1.1 | Bonds exempt from U.S. tax | (964) | | | | | |
| 1.2 | Other bonds (unaffiliated) | 96,380 | | 96,380 | | | |
| 1.3 | Bonds of affiliates | 0 | 0 | 0 | 0 | 0 | |
| 2.1 | Preferred stocks (unaffiliated) | | | | | 0 | |
| 2.11 | Preferred stocks of affiliates | 0 | 0 | 0 | 0 | 0 | |
| 2.2 | Common stocks (unaffiliated) | | | | | 0 | |
| 2.21 | Common stocks of affiliates | 0 | 0 | 0 | | 0 | |
| 3. | Mortgage loans | 0 | 0 | 0 | | 0 | |
| 4. | Real estate | (2,204) | 0 | (2,204) | | 0 | |
| 5. | Contract loans | | | 0 | | | |
| 6. | Cash, cash equivalents and short-term investments | | | | | 0 | |
| 7. | Derivative instruments | | | | | | |
| 8. | Other invested assets | 0 | | 0 | 1,378,885 | 0 | |
| 9. | Aggregate write-ins for capital gains (losses) | 59,966 | 0 | 59,966 | 131,303 | 0 | |
| 10. | Total capital gains (losses) | 1,021,181 | 0 | 1,021,181 | 5,043,445 | 0 | |
| DETAI | LS OF WRITE-INS | | | | | | |
| 0901. | Rabbi Trust and Deferred Compensation | 59,966 | | 59,966 | 131,303 | | |
| 0902. | | | | 0 | | | |
| 0903. | | | | 0 | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | 0 | 0 | 0 | |
| 0999. | Totals (Lines 0901 through 0903 plus 0998) (Line 9 above) | 59.966 | 0 | 59.966 | 131,303 | 0 | |

EXHIBIT OF NONADMITTED ASSETS

| | | Current Year Total Nonadmitted Assets | Prior Year Total Nonadmitted Assets | Change in Total Nonadmitted Assets (Col. 2 - Col. 1) |
|-------|---|--|--|--|
| 1. | Bonds (Schedule D) | 0 | _ | 0 |
| | Stocks (Schedule D): | | | |
| | 2.1 Preferred stocks | 0 | 0 | 0 |
| | 2.2 Common stocks | 40 , 171 , 324 | 44,630,429 | 4,459,105 |
| 3. | Mortgage loans on real estate (Schedule B): | | | |
| | 3.1 First liens | | | 0 |
| | 3.2 Other than first liens | 0 | 0 | 0 |
| 4. | Real estate (Schedule A): | 2 445 242 | 0.070.700 | (4.000.450) |
| | 4.1 Properties occupied by the company | | | |
| | 4.2 Properties held for the production of income | | | |
| _ | 4.3 Properties held for sale | 0 | 0 | 0 |
| 5. | Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and | 0 | | 0 |
| | short-term investments (Schedule DA) | | | |
| | Contract loans | | | 0 |
| | Derivatives (Schedule DB) | | | |
| | Other invested assets (Schedule BA) | | | 0 |
| | Receivables for securities | | 0 | |
| | Aggregate write-ins for invested assets (Scriedule DL) | | | 0 |
| | Subtotals, cash and invested assets (Lines 1 to 11) | | | |
| | Title plants (for Title insurers only) | | | |
| | Investment income due and accrued | | | 0 |
| | Premiums and considerations: | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of | | | |
| | collection. | 0 | 0 | 0 |
| | 15.2 Deferred premiums, agents' balances and installments booked but deferred | | | |
| | and not yet due | 0 | 0 | 0 |
| | 15.3 Accrued retrospective premiums | | | 0 |
| 16. | Reinsurance: | | | |
| | 16.1 Amounts recoverable from reinsurers | 0 | 0 | 0 |
| | 16.2 Funds held by or deposited with reinsured companies | | | 0 |
| | 16.3 Other amounts receivable under reinsurance contracts | | 0 | 0 |
| 17. | Amounts receivable relating to uninsured plans | 0 | 0 | 0 |
| 18.1 | Current federal and foreign income tax recoverable and interest thereon | 0 | 0 | 0 |
| | Net deferred tax asset | | | 0 |
| | Guaranty funds receivable or on deposit | | | 0 |
| | Electronic data processing equipment and software | | 50,656,601 | , , |
| | Furniture and equipment, including health care delivery assets | | | (3,246,345) |
| | Net adjustment in assets and liabilities due to foreign exchange rates | | | 0 |
| | Receivables from parent, subsidiaries and affiliates | | | 0 |
| | Health care and other amounts receivable | | | (2,109,900) |
| | Aggregate write-ins for other-than-invested assets | 3,130,504 | 3,178,620 | 48 , 116 |
| 26. | Total assets excluding Separate Accounts, Segregated Accounts and | 40.4.0.40.070 | 404 700 054 | (00,000,040) |
| | Protected Cell Accounts (Lines 12 to 25) | | 101,729,654 | (32,286,619) |
| | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | 0 | 0 | 0 |
| | Total (Lines 26 and 27) | 134,016,273 | 101,729,654 | (32,286,619) |
| | LS OF WRITE-INS | | | 0 |
| | | | | 0 |
| | | | | 0 |
| | Commence of a servicing with its fact in 44 forms and 100 miles | | | 0 |
| | Summary of remaining write-ins for Line 11 from overflow page | | | 0 |
| | Totals (Lines 1101 through 1103 plus 1198) (Line 11 above) | 2 120 504 | 2 049 020 | (92,475) |
| | Prepaid Expense. | | | (82,475) |
| | Intangible Asset | | · . | 130,591 |
| 2503. | Summary of ramaining write ine for Line 25 from everflow page | | | 0 |
| | Summary of remaining write-ins for Line 25 from overflow page | 3,130,504 | 3,178,620 | |

EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

| EXHIBIT I LITTOLLINE IN TROBUST I | | | | | | |
|--|-------------|---------------|------------------------|---------------|--------------|---------------|
| | | | Total Members at End o | of | | _ 6 |
| | 1 | 2 | 3 | 4 | 5 | Current Year |
| Source of Enrollment | Prior Year | First Quarter | Second Quarter | Third Quarter | Current Year | Member Months |
| Health Maintenance Organizations. | 342,264 | 336.775 | 332.726 | 331,139 | 329,298 | 3,999,656 |
| 1. Health Maintenance Organizations. | | | | | | |
| Provider Service Organizations | 0 | | | | | |
| 3. Preferred Provider Organizations | 0 | | | | | |
| 4. Point of Service | 0 | | | | | |
| 5. Indemnity Only | 0 | | | | | |
| Aggregate write-ins for other lines of business | 0 | 0 | 0 | 0 | 0 | 0 |
| 7. Total | 342,264 | 336,775 | 332,726 | 331,139 | 329,298 | 3,999,656 |
| DETAILS OF WRITE-INS | | | | | | |
| 0601. | 0 | | | | | |
| 0602. | 0 | | | | | |
| 0603. | 0 | | | | | |
| 0698. Summary of remaining write-ins for Line 6 from overflow page | 0 | 0 | 0 | 0 | 0 | 0 |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above) | 0 | 0 | 0 | 0 | 0 | 0 |

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Accounting Practices - The accompanying financial statements of Health Alliance Plan of Michigan (the Corporation) have been prepared in accordance with the *NAIC Accounting Practices and Procedures Manual (NAPPM)* and the NAIC Annual Statement Instructions (NASI) to the extent that these accounting practices, procedures and reporting standards are not modified by accounting practices prescribed or permitted by the Michigan Department of Insurance and Financial Services (DIFS).

DIFS recognizes only statutory accounting practices prescribed or permitted by the State of Michigan for determining the financial condition and results of operation of an insurance company. The *NAPPM* has been adopted as a component of prescribed or permitted practices by DIFS.

A reconciliation of the Corporation's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the State of Michigan are shown below:

| | State of Domicile | 2013 | 2012 |
|--|-------------------|---------------|---------------|
| NET INCOME | | | |
| (1) HAP state basis (Page 4, Line 32, Columns 2 & 3) | Michigan | \$17,880,000 | \$21,833,000 |
| (2) State Prescribed Practices that increase/(decrease) NAIC SAP: NONE | Michigan | | |
| (3) State Permitted Practices that increase/(decrease) NAIC SAP: NONE | Michigan | | |
| (4) NAIC SAP (1-2-3=4) | Michigan | \$17,880,000 | \$21,833,000 |
| <u>SURPLUS</u> | | | |
| (5) HAP state basis (Page 3, Line 33, Columns 3 & 4) | Michigan | \$210,224,000 | \$231,455,000 |
| (6) State Prescribed Practices that increase/(decrease) NAIC SAP: NONE | Michigan | | |
| (7) State Permitted Practices that increase/(decrease) NAIC SAP: NONE | Michigan | | |
| (8) NAIC SAP (5-6-7=8) | Michigan | \$210,224,000 | \$231,455,000 |

- B. Use of Estimates in the Preparation of the Financial Statements The preparation of financial statements in conformity with accounting practices prescribed or permitted by DIFS require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statutory basis financial statements. Estimates also affect the reported amounts of revenues and expenses during the period. Actual results may differ from those estimates.
- C. Accounting Policy Subscriptions revenue received in advance of the respective period of coverage is credited to income ratably over the period of coverage. Health policy claims consists of unpaid medical claims and other obligations resulting from the provision of health care services. It includes claims reported as of the balance sheet date and estimates, based on historical claims experience, for claims incurred but not reported.

In addition, the Corporation uses the following accounting policies:

- (1) Short-term investments are stated either at market value or at amortized cost based on the underlying security.
- (2) Bonds not backed by other loans are stated at amortized cost or the lower of fair value or amortized cost based on the NAIC designation of the underlying security.
- (3) Common stocks are carried at market except that investments in stocks of uncombined subsidiaries and affiliates in which the Corporation has an interest of 20% or more are carried on the equity basis.
- (4) Preferred Stocks NOT APPLICABLE.
- (5) Mortgage Loans NOT APPLICABLE.

- (6) Loan-Backed Securities loan backed securities are stated at amortized cost or the lower of amortized cost or fair value based on the NAIC designation of the underlying security. The retrospective method is used to value all securities. Amortized cost is determined utilizing the scientific interest method.
- (7) The Corporation's subsidiaries are included in the statements of admitted assets, liabilities, and capital and surplus based upon the audited statutory equity or the audited U.S. GAAP equity of the related subsidiary. The Corporation's proportionate share of undistributed earnings is included in unrealized gains and losses. In accordance with SSAP No. 68, Business Combinations and Goodwill, the Corporation reports its investments in subsidiaries inclusive of goodwill. Goodwill in excess of 10% of the Corporation's adjusted capital and surplus is nonadmitted.
- (8) The Corporation has a minor ownership interest in a limited liability limited term high yield fund. The Corporation carries this investment based on the underlying audited GAAP equity of the fund and reports the increase or decrease in the investments in unrealized gains and losses.
- (9) Derivatives are stated at fair value.
- (10) The Corporation anticipates investment income as a factor in the premium deficiency calculation in accordance with SSAP No. 54, Individual and Group Accident and Health Contracts. As of December 31, 2013, the Corporation is not required to report a premium deficiency reserve.
- (11) The Corporation's method of estimating liabilities for unpaid medical claims are based on past experience, for claims incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined.
- (12) The Corporation has not modified its capitalization policy from the prior year.

2. ACCOUNTING CHANGES AND CORRECTIONS OF ERROR

A. Material changes in accounting principles and/or correction of errors

Effective January 1, 2013, SSAP No. 92, Accounting for Postretirement Benefits Other than Pensions, A Replacement of SSAP No. 14 and SSAP No. 102, Accounting for Pensions, A Replacement of SSAP No. 89, replace SSAP No. 14, Postretirement Benefits Other than Pensions and SSAP No. 89, Accounting for Pensions, A Replacement of SSAP No. 8. The Corporation did not elect early adoption and instead adopted SSAP Nos. 92 and 102 effective January 1, 2013. The impact on the Corporation's surplus is a decrease to capital and surplus of approximately \$5,282,000.

3. BUSINESS COMBINATIONS AND GOODWILL

A. Statutory Purchase Method

The Corporation acquired a 100% interest in Midwest Health Plan (MHP) on November 1, 2011. MHP is a health maintenance organization serving Medicaid and Medicare enrollees in Southeast Michigan. The Corporation accounted for the acquisition using the statutory- purchase method as defined in SSAP No. 68, Business Combinations and Goodwill. The initial investment in MHP was \$79.6 million. The acquisition resulted in goodwill of \$60.5 million which will be amortized over 10 years. The Corporation recognized goodwill amortization of \$6,210,000 and \$6,110,000 for the years ended December 31, 2013 and 2012, respectively, in net unrealized capital gains and losses.

In the year ended December 31, 2012, the Corporation recorded an additional purchase price adjustment of \$1,567,000 related to the MHP acquisition. This resulted from a true-up of certain balance sheet contingencies in the Purchase Agreement.

The Corporation performs the test of significance of an investment to its financial position and results of operations as required by SSAP No. 97, Investments in Subsidiary, Controlled and Affiliated Entities, A Replacement of SSAP No. 88. The carrying value of the investment in MHP exceeded 10% of the Corporation's admitted assets as of December 31, 2013. MHP's financial statement information as of December 31, 2013 included total assets of \$82,056,000, total liabilities of \$50,656,000 and net income of \$9,440,000 recorded in net unrealized capital gains and losses.

The Corporation acquired 67% ownership in Administration Systems Research Corporation (ASR) on June 17, 2011. ASR is a third party administrator (TPA). The Corporation accounted for the acquisition using the statutory-purchase method as defined in SSAP No. 68, Business Combinations and Goodwill. The initial investment in ASR was \$11,800,000. The acquisition resulted in goodwill of \$11,518,000, which will be amortized over 10 years. The Corporation recognized goodwill amortization of \$1,152,000 and \$1,152,000 for the years ended December 31, 2013 and 2012, respectively, in net unrealized capital gains and losses.

- B. Statutory Merger NOT APPLICABLE.
- C. Assumption Reinsurance NOT APPLICABLE.
- D. Impairment Loss NOT APPLICABLE.

4. DISCONTINUED OPERATIONS

The Corporation has no discontinued operations to report.

5. INVESTMENTS

- A. Mortgage Loans, including Mezzanine Real Estate Loans NOT APPLICABLE.
- B. Debt Restructurings NOT APPLICABLE.
- C. Reverse Mortgages NOT APPLICABLE.
- D. Loan-Backed Securities
 - (1) Sources used to determine prepayment assumptions:

Prepayment assumptions for loan-backed and asset backed securities are obtained from broker dealer survey values. A change from the retrospective to the prospective method has not been made.

(2) - (3) Loan-backed securities with a recognized other-than-temporary impairment:

The Corporation has not deemed it necessary to recognize any other than temporary impairments in its earnings as a realized loss in relation to its loan-backed securities.

- (4) Loan-backed securities for which an other-than-temporary impairment has not been recognized in earnings as a realized loss:
 - a. The aggregate amount of unrealized losses:
 - 1. Less than 12 months \$725,000.
 - 2. 12 Months or longer \$<u>55,000</u>.
 - b. The aggregate related fair value of securities with unrealized losses:
 - 1. Less than 12 months \$34,254,000.
 - 2. 12 Months or longer \$ 2,067,000.
- (5) In considering whether an investment is other-than-temporarily impaired, management considers its ability and intent to hold the investment, the severity of the decline in fair value and the duration of the impairment, among other factors. Management has determined that it has the ability and intent to hold indefinitely its investment in its loan-backed securities and that the severity and duration of any impairment is insufficient to indicate an other- than-temporary impairment.
- E. Repurchase Agreements and/or Securities Lending Transactions
 - (1) The Corporation has repurchase agreements with banks and brokers that are collateralized by cash or highly liquid low risk securities equal to at least 102% of the market value of the repurchase agreement. Eligible collateral includes cash, U.S. Treasury securities, and U. S. Government agency securities and high grade commercial paper. Securities collateral is placed with a trustee bank and does not get reinvested. Cash collateral received is included with portfolio cash.
 - (2) Assets pledged as collateral that are not reclassified and separately reported NOT APPLICABLE.
 - (3) Collateral Received
 - a. Aggregate Amount of Collateral Received

| | | Fair |
|----|-------------------------------|-----------|
| | | Value |
| 1. | Repurchase Agreement | |
| | (a) Open | |
| | (b) 30 Days or Less | \$400,000 |
| | (c) 31 to 60 Days | |
| | (d) 61 to 90 Days | |
| | (e) Greater Than 90 Days | |
| | (f) Subtotal | \$400,000 |
| | (g) Securities Received | 418,000 |
| | (h) Total Collateral Received | \$418,000 |

b. The fair value of collateral received is \$418,000. None of the collateral has been sold or repledged.

- c. The Corporation's portfolio manager, Pacific Investment Management Company, is permitted by contract to sell or repledge collateral received but as a matter of standard policy does not do so.
- (4) The Corporation as a matter of policy is not allowed to enter into securities lending transactions.
- (5) The Corporation's portfolio manager, Pacific Investment Management Company, is contractually prohibited from reinvesting security collateral.
- (6) Collateral not permitted by contract or custom to be resold or repledged NOT APPLICABLE.
- (7) The Corporation as a matter of policy is not allowed to enter into securities lending transactions.
- F. Real Estate the Corporation has not recognized an impairment loss on its investments in real estate and has not sold or classified real estate investments as held for sale.
- G. Investments in Low-Income Housing Tax Credits NOT APPLICABLE.
- H. Restricted Assets
 - (1) Restricted Assets (Including Pledged)

| | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------------------|--------------|-------------|-------------|------------|------------|------------|
| | | | | | | Percentage |
| | | | | Total | Percentage | Admitted |
| | Total Gross | Total Gross | | Current | Gross | Restricted |
| | Restricted | Restricted | Increase/ | Year | Restricted | to Total |
| | from | From Prior | (Decrease) | Admitted | to Total | Admitted |
| Restricted Asset Category | Current Year | Year | (1 minus 2) | Restricted | Assets | Assets |

- a. Subject to contractual obligation for which liability is not shown
- b. Collateral held under security lending agreements
- c. Subject to repurchase agreements
- d. Subject to reverse repurchase agreements
- e. Subject to dollar repurchase agreements
- f. Subject to dollar reverse repurchase agreements
- g. Placed under option contracts
- h. Letter stock or securities restricted as to sale
- i. On deposit with statesj. On deposit with other regulatory bodiesk. Pledged as collateral not

captured in other categories

1. Other restricted assets

m. Total Restricted Assets

| \$1,000,000 | \$1,000,000 | | \$1,000,000 | 0.2% | 0.2% |
|--------------|--------------|----------|--------------|------|------|
| | | | | | |
| | | | | | |
| | | | | | |
| \$106,000 | \$57,363 | \$48,637 | \$106,000 | 0.0% | 0.0% |
| \$12,000,000 | \$12,000,000 | | \$12,000,000 | 2.0% | 2.6% |
| \$13,106,000 | \$13,057,363 | \$48,637 | \$13,106,000 | 2.2% | 2.9% |

(2) Detail of Assets Pledged as Collateral Not Captured in Other Categories

| | 1 | 2 | 3 | 4 | 5 | 6 |
|-----------------------|--------------|--------------------|-------------|------------|------------|------------|
| | | | | | | Percentage |
| | | | | Total | Percentage | Admitted |
| | Total Gross | Total Gross | | Current | Gross | Restricted |
| | Restricted | Restricted | Increase/ | Year | Restricted | to Total |
| | from | From Prior | (Decrease) | Admitted | to Total | Admitted |
| Description of Assets | Current Year | Year | (1 minus 2) | Restricted | Assets | Assets |
| a. Derivatives | \$106,000 | \$57,363 | \$48,637 | \$106,000 | 0.0% | 0.0% |
| Total | \$106,000 | \$57,363 | \$48,637 | \$106,000 | 0.0% | 0.0% |

(3) Detail of Other Restricted Assets

| | 1 | 2 | 3 | 4 | 5 | 6 |
|---|--------------|--------------|-------------|--------------|------------|------------|
| | | | | | | Percentage |
| | | | | Total | Percentage | Admitted |
| | Total Gross | Total Gross | | Current | Gross | Restricted |
| | Restricted | Restricted | Increase/ | Year | Restricted | to Total |
| | from | From Prior | (Decrease) | Admitted | to Total | Admitted |
| Description of Assets | Current Year | Year | (1 minus 2) | Restricted | Assets | Assets |
| a. Stop Loss Out-of- Network Reserve | \$12,000,000 | \$12,000,000 | | \$12,000,000 | 2.0% | 2.6% |
| Total | \$12,000,000 | \$12,000,000 | | \$12,000,000 | 2.0% | 2.6% |

6. JOINT VENTURES, PARTNERSHIPS AND LIMITED LIABILITY COMPANIES

- A. The Corporation has no investments in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10% of its admitted assets.
- B. The Corporation did not recognize any impairment write down for investments in Joint Ventures, Partnerships and Limited Liability Companies during the statement periods.

7. INVESTMENT INCOME

The Corporation had no excluded investment income.

8. DERIVATIVE INSTRUMENTS

A-B. HAP uses futures to hedge the aggregate interest rate risk in its fixed-income investment portfolio. HAP has entered into exchange-traded securities futures, money market and government futures whereby it has agreed to both deliver and receive U.S. Treasury Notes at a specified date. Cash requirements include the payment of an initial margin at the commencement of a contract and daily settlement based on fluctuations in the variation margin. Futures contracts are traded on a regulated exchange with positions marked-to-market daily. Therefore, HAP has little exposure to credit-related losses.

HAP uses options on swap agreements ("swaptions") to generate income in its fixed-income investment portfolio. Swaptions are traded over-the-counter and are, therefore, subject to counterparty risk. Counterparty risk is mitigated through the selection of creditworthy counterparties. Exchange traded options on swaps are also utilized. HAP has entered into swaption agreements whereby it has sold to various counterparties the option to enter into an interest rate swap agreement in exchange for an up-front cash payment. The swap agreement, if initiated under the option, calls for HAP to receive a fixed rate of interest from the counterparty and pay a variable rate based on LIBOR.

- C. HAP has not deemed the hedges entered into as of December 31, 2013 as highly effective hedges and therefore its hedges are not eligible for the special hedge accounting. HAP's futures contracts are recorded as an asset equal to the fair value of the contract at its inception. Changes in fair value, or variation margin, are recorded as realized gains or losses. HAP's swaption contracts are recorded as a liability equal to the fair value of the contract at its inception, which is also the cost of the contract. Realized gains and losses are recognized in earnings and unrealized gains or losses are charged to the capital and surplus account.
- D. HAP does not have any net gain or loss recognized in unrealized gains or losses excluded from the assessment of hedge effectiveness.
- E. The net gain or loss recognized in unrealized gains or losses resulting from futures and swaption contracts that no longer qualify for hedge accounting NOT APPLICABLE.
- F. Derivatives accounted for as cash flow hedges of a forecasted transaction NOT APPLICABLE.

9. INCOME TAXES

- A. Deferred Tax Assets or Deferred Tax Liabilities NOT APPLICABLE.
- B. Unrecognized Deferred Tax Liabilities NOT APPLICABLE.
- C. Components of Income Tax Incurred NOT APPLICABLE.
- D. Significant Book to Tax Adjustments NOT APPLICABLE.
- $E.\ Operating\ Loss\ and\ Tax\ Credit\ Carry forwards\ \textbf{-}\ NOT\ APPLICABLE}.$

- F. Consolidated Federal Tax Returns NOT APPLICABLE.
- G. Federal or Foreign Income Tax Loss Contingencies NOT APPLICABLE.

10. INFORMATION CONCERNING PARENT, SUBSIDIARIES AND AFFILIATES

- A. The Corporation has four subsidiaries, HAP Preferred, Inc. (HPI), Alliance Health and Life Insurance Company (AHLIC), Midwest Health Plan, HAP Community Alliance, and a controlling interest in ASR Corporation. The Corporation is a subsidiary of Henry Ford Health System (HFHS).
- B. The Corporation has management agreements with HPI and AHLIC in which it provides various administrative and support services. The Corporation also provides claims processing and premium billing and collection services for AHLIC. HPI provides care and utilization management services to the Corporation's members.
- C. The Corporation received subscription revenue from related parties totaling approximately \$177,529,000 and \$180,288,000 in 2013 and 2012, respectively. The Corporation purchased healthcare and administrative services from related parties totaling approximately \$596,467,000 and \$649,968,000 in 2013 and 2012, respectively.
- D. The Corporation has included in the balance sheet accounts the receivables and payables associated with subscription revenue received from related parties and health care services purchased from related parties. The Corporation has intercompany receivables of \$442,000, \$3,471,000 and \$116,000 from HPI, AHLIC and Midwest Health Plan respectively and intercompany payables of \$509,000, \$722,000 and \$1,122,000 due to HPI, HFHS and AHLIC, respectively. The terms of the settlement require that these amounts are settled within 15 days.
- E. As a member of the Henry Ford Health System Obligated Group (the Obligated Group), the Corporation is jointly and severally liable with the other members of the Obligated Group for outstanding obligations issued under the master indenture. The Obligated Group has no guarantees outstanding for the indebtedness of other entities.
- F. The Corporation has management agreements with HPI, AHLIC, MHP and ASR. Under the terms of the agreement, the Corporation provides various administrative support and services. Services provided by the Corporation to AHLIC, Midwest Health Plan, ASR and HPI totaled approximately \$34,994,000 and \$25,383,000 in 2013 and 2012, respectively. Included in the statement of admitted assets, liabilities and capital and surplus are receivables associated with healthcare services purchased from related parties totaling approximately \$476,000 and \$5,818,000 in 2013 and 2012, respectively.
- G. Common Ownership or Control The Corporation and its subsidiaries and affiliates are not subject to common ownership or control whereby their operating results or financial position would be significantly different from those if the entities were autonomous.
- H. Ownership in an Upstream Affiliate or Parent NOT APPLICABLE.
- I. Investments in SCA Entities Exceeding 10% of Admitted Assets NOT APPLICABLE.
- J. Investments in Impaired SCA Entities NOT APPLICABLE.
- K. Investments in Foreign Insurance Subsidiaries NOT APPLICABLE.
- L. Investment in Downstream Noninsurance Holding Company NOT APPLICABLE.

11. DEBT

A. Debt, including Capital Notes and Reverse Repurchase Agreements

The Corporation has a Promissory Note outstanding in the amount of \$40 million due to Henry Ford Health System, its Parent Company. The Promissory Note was issued December 1, 2011 with principal and interest payments due monthly through November 1, 2021. Interest accrues at LIBOR plus 65 basis points. Early repayment may be made at the option of the Corporation.

The Corporation has no reverse repurchase agreements outstanding.

B. FHLB (Federal Home Loan Bank) Agreements - NOT APPLICABLE.

12. RETIREMENT PLANS, DEFERRED COMPENSATION, POSTEMPLOYMENT BENEFITS AND COMPENSATED ABSENCES AND OTHER POSTRETIREMENT PLANS

A. The Corporation has a noncontributory defined-benefit pension plan (the "Plan") covering substantially all of its employees. The benefits are based on years of service and final average earnings of each participating employee. The Corporation's funding policy is to fund an amount based on the recommendation of consulting actuaries that is in compliance with the requirements of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 (ERISA), as amended.

Effective December 31, 2011, the Corporation permanently froze the final average pay defined-benefit formula for all nonrepresented participants. Effective January 1, 2012, the Corporation instituted a cash balance defined-benefit formula for all nonrepresented participants and also for participants represented by United Automobile Workers (UAW) Local Union 600 Office/Non-Exempt Bargaining hired on or after January 1, 2012, and for participants represented by UAW Local Union Sale and Labor participants hired on or after April 1, 2012.

The Corporation also has a non-qualified Supplemental Executive Retirement Plan covering certain key executives.

The Corporation provides postretirement healthcare and life insurance benefits to employees who meet minimum age and years of service requirements. Benefits to employees may require employee contributions or be provided in the form of a fixed dollar subsidy.

A summary of the changes in benefit obligations for the Pension and Other Postretirement Benefit Plans at December 31, 2013 and 2012 are as follows (dollars in thousands):

(1) Change in benefit obligation

a. Pension Benefits

| | Overfunded | | Underfu | nded |
|---|------------|------|----------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| 1. Benefit obligation at beginning of | | | \$89,174 | \$76,397 |
| year | | | | |
| 2. Service cost | | | 4,745 | 4,047 |
| 3. Interest cost | | | 3,630 | 3,176 |
| 4. Contribution by plan participants | N/A | | | |
| 5. Actuarial gain (loss) | | | (10,238) | 8,770 |
| 6. Foreign currency exchange rate | | | | |
| changes | | | | |
| 7. Benefits paid | | | (9,258) | (2,524) |
| 8. Plan amendments | | | 752 | |
| 9. Business combinations, divestitures, | | | | |
| curtailments, settlements and special | | | | |
| termination benefits | | | | |
| Other | | | 7,238 | (692) |
| 10. Benefit Obligation at end of year | | | \$86,043 | \$89,174 |

b. Postretirement Benefits

| | Overfunded | | Underfu | Underfunded | | |
|---|------------|------|---------|-------------|--|--|
| | 2013 | 2012 | 2013 | 2012 | | |
| 1. Benefit obligation at beginning of | | | \$1,353 | \$1,223 | | |
| year | | | | | | |
| 2. Service cost | | | 57 | 88 | | |
| 3. Interest cost | | | 58 | 50 | | |
| 4. Contribution by employer | | | (52) | (75) | | |
| 5. Actuarial gain (loss) | N/A | | (227) | 77 | | |
| 6. Foreign currency exchange rate changes | | | | | | |
| 7. Benefits paid | | | | | | |
| 8. Plan amendments | | | 211 | (44) | | |
| 9. Business combinations, divestitures, | | | | () | | |
| curtailments, settlements and special | | | | | | |
| termination benefits | | | | | | |
| Other | | | 15 | 34 | | |
| 10. Benefit Obligation at end of year | | | \$1,415 | \$1,353 | | |

c. Postemployment & Compensated Absence Benefits

| | Overfunded | | Underf | unded |
|---|------------|------|--------|-------|
| | 2013 | 2012 | 2013 | 2012 |
| Benefit obligation at beginning of year Service cost Interest cost | | | | |
| 4. Contribution by plan participants | | | | |
| 5. Actuarial gain (loss) | N/A | | N/A | |
| 6. Foreign currency exchange rate changes | | | | |
| 7. Benefits paid | | | | |
| 8. Plan amendments | | | | |
| 9. Business combinations, divestitures, curtailments, settlements and special termination benefits | | | | |
| | | | | |
| changes 7. Benefits paid 8. Plan amendments 9. Business combinations, divestitures, curtailments, settlements and special | | | | |

(2) Change in plan assets

| | Pension Benefits | | Postretii | rement | | |
|---|------------------|----------|-----------|--------|----------------|------|
| | | | Benefits | | Postemployment | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| a. Fair Value of plan assets at beg of year | \$59,973 | \$50,541 | | | | |
| b. Actual return on plan assets | 6,600 | 6,952 | | | | |
| c. Foreign curr exchange rate changes | | | | | | |
| d. Reporting entity contribution | 1,172 | 5,697 | 52 | 75 | N/A | |
| e. Plan participants' contributions | | | | | | |
| f. Benefits paid | (9,258) | (2,525) | (52) | (75) | | |
| g. Business combinations, divestitures, | | | | | | |
| and settlements | | | | | | |
| Other | 4,881 | (692) | | | | |
| h. Fair value of plan assets at end of year | \$63,368 | \$59,973 | \$0 | \$0 | | |

(3) Funded status

| | Pension Benefits | | Postretirement | |
|-----------------------------------|---------------------|----------|----------------|---------|
| | | | Benefits | |
| | 2013 | 2012 | 2013 | 2012 |
| Overfunded: | | | | |
| a. Assets (nonadmitted) | | | | |
| 1. Prepaid benefit costs | | | | |
| 2. Overfunded plan assets | | | | |
| 3. Total assets (nonadmitted) | | | | |
| Underfunded: | | | | |
| b. Liabilities recognized | | | | |
| 1. Accrued benefit costs | \$6,145 | \$848 | \$1,391 | \$1,248 |
| 2. Liability for pension benefits | 16,530 | 28,353 | 24 | 105 |
| 3. Total liabilities recognized | \$22,675 | \$29,201 | \$1,451 | \$1,353 |
| c. Unrecognized liabilities | | | | |

(4) Components of net periodic benefit cost

| | Pension Benefits | | Pension Postretirement & C | | | | Postempl & Compo | ensated |
|-------------------------------------|------------------|---------|----------------------------|------|------|------|------------------|---------|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | | |
| a. Service cost | \$4,745 | \$4,047 | | | | | | |
| b. Interest cost | 3,630 | 3,176 | | | | | | |
| c. Expected return on plan assets | (4,581) | (3,908) | | | | | | |
| d. Transition asset or obligation | 603 | 603 | | | N/A | | | |
| e. Gains and losses | 2,949 | 2,351 | | | | | | |
| f. Prior service cost or credit | (877) | (1,291) | | | | | | |
| g. Gain or loss recognized due to a | | | | | | | | |
| settlement or curtailment | | (2) | | | | | | |
| h. Total net periodic benefit cost | \$6,469 | \$4,976 | \$0 | \$0 | | | | |

(5) Amounts in unassigned funds (surplus)

recognized as components of net periodic benefit cost

| | Pension Benefits | | Postretirement | Benefits |
|--|-------------------------|----------|----------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| a. Items not yet recognized as a component of net periodic cost-prior year | \$28,353 | \$24,287 | \$104 | \$76 |
| b. Net transition asset or obligation recognized | (603) | (603) | 14 | 14 |
| c. Net prior service cost or credit arising | | | | |
| during the period | 752 | | 211 | (44) |
| d. Net prior service cost or credit recognized | 877 | 1,292 | (43) | 12 |
| e. Net gains and loss arising during the period | (9,900) | 5,726 | (227) | 76 |
| f. Net gain and loss recognized | (2,949) | (2,351) | (35) | (30) |
| Other | | 2 | | |
| g. Items not yet recognized as a component | \$16,530 | \$28,353 | \$24 | \$104 |

(6) Amounts in unassigned funds (surplus) expected to be recognized in the next fiscal year as components of net periodic benefit cost

| | Pension Benefits | | Postretiremen | ent Benefits | |
|---------------------------------------|------------------|---------|---------------|--------------|--|
| | 2013 | 2012 | 2013 | 2012 | |
| a. Net transition asset or obligation | (\$603) | (\$603) | (\$14) | (\$14) | |
| b. Net prior service cost or credit | (916) | (877) | 44 | (11) | |
| c. Net recognized gains and losses | 1,197 | 2,949 | | 35 | |

(7) Amounts in unassigned funds (surplus) that have not yet been recognized as components of net periodic benefit cost

| | Pension Benefits | | Postretiremer | nt Benefits | |
|---------------------------------------|-------------------------|----------|---------------|-------------|--|
| | 2013 | 2012 | 2013 | 2012 | |
| a. Net transition asset or obligation | \$5,879 | \$6,482 | (\$135) | (\$149) | |
| b. Net prior service cost or credit | (9,292) | (10,920) | 129 | (39) | |
| c. Net recognized gains and losses | 19,942 | 32,792 | 31 | 293 | |

(8) Weighted-average assumptions used to determine net periodic benefit cost as of Dec. 31:

| | 2013 | 2012 |
|--|--------------|--------------|
| a. Weighted-average discount rate | 3.80% | 4.30% |
| b. Expected long-term rate of return on plan assets | 7.50% | 7.75% |
| c. Rate of compensation increase | Age-related | Age-related |
| | Salary Scale | Salary Scale |
| Weighted-average assumptions used to determine projected | | |
| benefit obligations as of Dec. 31: | | |
| | 2013 | 2012 |
| d. Weighted-average discount rate | 4.70% | 3.80% |
| e. Rate of compensation increase | Age-related | Age-related |
| | Salary Scale | Salary Scale |

For measurement purposes, various annual rates of increase in the per capita cost of covered health care benefits was assumed for 2013. The rate was assumed to decrease gradually to 5% percent for 2014 and remain at that level thereafter.

- (9) The amount of the accumulated benefit obligation for the defined benefit plan was \$81,504,000 for the current and \$84,829,000 for the prior year.
- (10) The Corporation also provides postretirement health care benefits to employees who meet minimum age and years of service requirements. Benefits to eligible employees may require employee contributions or may be provided in the form of a fixed dollar subsidy.

(11) Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

| | 1 Percentage | 1 Percentage |
|---|--------------|--------------|
| | Point | Point |
| | Increase | Decrease |
| a. Effect on total of service and interest cost | 0 | 0 |
| components | | |
| b. Effect on postretirement benefit obligation | \$2 | (\$2) |

(12) The following benefit payments, which reflect expected future service, as appropriate, are expected be paid in the years indicated:

| | Post- | | | |
|-------------------------|-------------|------------|----------|--|
| | Pension | retirement | Annual | |
| | Benefits | Benefits | Subsidy | |
| 2014 | ¢7.052.000 | \$76,000 | \$20,000 | |
| 2014 | \$7,953,000 | \$76,000 | \$20,000 | |
| 2015 | 6,334,000 | 72,000 | 21,000 | |
| 2016 | 6,511,000 | 73,000 | 23,000 | |
| 2017 | 6,680,000 | 77,000 | 27,000 | |
| 2018 | 6,146,000 | 82,000 | 31,000 | |
| Years 2019 through 2023 | 39,004,000 | 587,000 | 40,000 | |

- (13) The Corporation is expected to make a contribution to the Plan during 2014 in the amount of \$11,461,000
 - The Corporation is expected to make a \$76,000 contribution to the postretirement health care plan in 2014.
- (14) There are no securities of the Corporation and related parties included in plan assets, no future benefits of plan participants are covered by insurance contracts issued by the Corporation or its related parties and there are no significant transactions between the Corporation or its related parties and the plan during the period other than those previously disclosed.
- (15) Alternative methods used to amortize prior service amounts or net gains and losses NOT APPLICABLE.
- (16) Substantive commitments used as the basis for accounting for the benefit obligation NOT APPLICABLE.
- (17) The cost of providing special or contractual termination benefits recognized during the period NOT APPLICABLE.
- (18) Any significant change in the benefit obligation or plan assets not otherwise apparent in the other disclosures required by SSAP No. 102, Accounting for Pensions, A Replacement of SSAP No. 89 and SSAP No. 92, Postretirement Benefits Other Than Pensions, A Replacement of SSAP No. 14- NOT APPLICABLE.
- (19) Plan assets expected to be returned to the Corporation NOT APPLICABLE.
- (20) The accumulated postretirement and pension benefit obligation as of December 31, 2013 is \$82,919,000. The fair value of HAP's plan assets for defined postretirement and pension benefits is \$63,368,000. HAP's postretirement benefit plans are currently in an underfunded status. The impact on HAP's surplus necessary to reflect the full benefit obligation is \$16,554,000.
- (21) The Corporation has adopted SSAP Nos. 92 and 102 effective January 1, 2013 utilizing the transition option of not more than 10 years. The impact on the Corporation's December 31, 2013 surplus, assuming immediate recognition of SSAP Nos. 92 and 102, is a decrease to capital and surplus of approximately \$5,282,000. The Corporation anticipates an annual amortization amount of \$-0- of the unrecognized transition obligation into net periodic benefit cost.

B. The Corporation invests the majority of the assets of the Plan in a diversified portfolio consisting of an array of asset classes that attempts to maximize returns while minimizing volatility. The percentage of the fair value of total plan assets held as of December 31, the measurement date, is shown below (amounts are in percentages).

| | 2013 | 2012 | Target |
|---------------------------|------|------|--------|
| Stock and stock funds | 45 | 43 | 37 |
| Bonds and bond funds | 26 | 29 | 33 |
| Global asset allocation | 25 | 24 | 20 |
| Alternative investments | 3 | 3 | 8 |
| Cash and cash equivalents | 1 | 1 | 2 |
| Total | 100 | 100 | |

The expected long-term rate of return on plan assets is established based on management's expectations of asset returns for the investment mix in the plans considering both historical experience and the current economic environment. The expected returns of various asset categories are blended to derive one long-term assumption.

C. Fair value of Plan Assets

(1) Fair Value Measurements of Plan Assets at Reporting Date

| Description for each class of plan assets | (Level 1) | (Level 2) | (Level 3) | <u>Total</u> |
|---|-----------|-----------|-----------|--------------|
| Cash and cash equivalents | 598 | | | 598 |
| Equity securities: | | | | |
| Collective funds-asset allocation | 13,701 | 2,605 | | 16,306 |
| Collective funds-common stock | 6,660 | 18,761 | | 25,421 |
| Collective funds-debt securities | 7,332 | 10,314 | | 17,646 |
| Common stock | 4,555 | | | 4,555 |
| Hedge funds and private equities | | | 1,758 | 1,758 |
| | | | | |
| Total Plan Assets | 32,846 | 31,680 | 1,758 | 66,284 |

(2) Fair Value of Plan Assets Using Significant Unobservable Inputs (Level 3)

| Descrip for | Beg | Transfers | Transfers | Ret on | Ret on | | | | | End | |
|---------------|--------|-----------|-----------|-------------|--------|------------------|------------------|-------|------------|----------|--|
| each class of | Bal | into | out of | Assets | Assets | | | | | Bal | |
| plan assets | 1/1/13 | Level 3 | Level 3 | <u>Held</u> | Sold | <u>Purchases</u> | <u>Issuances</u> | Sales | Settlement | 12/31/13 | |
| Priv equities | 2,098 | | | 124 | | 150 | | | (614) | 1,758 | |
| Hedge Funds | 1 | | | | | | | | (1) | | |
| | | | | | | | | | | | |
| Plan Assets | 2,099 | | | 124 | | 150 | | | (615) | 1,758 | |
| | | | | | | | | | | | |

⁽³⁾ The estimated fair values of investments in hedge funds and private equities are based on the most current financial statements issued by each fund adjusted for cash flows to and from the fund subsequent to the financial statement reporting date.

D. Basis Used to Determine the Overall Expected Long-Term Rate-of-Return-on-Assets Assumption

The expected long-term rate of return on plan assets is established based on management's expectations of asset returns for the investment mix in the plans considering historical experience, current economic environment, and forecasted risk/reward assumptions. The expected returns of various asset categories are blended to derive one long-term assumption.

E. Defined Contribution Plan

The Corporation maintains a 401(k) plan for the employees of the Corporation. The plan is a defined contribution plan and all employees become eligible to participate after completion of age and service requirements. Under the Plan, a participant may annually contribute an amount not to exceed the contribution limits established by the Internal Revenue Code.

The Corporation enhanced the 401(k) matching contribution as a result of the changes to the defined benefit pension plan. Effective January 1, 2012, the Corporation, at its discretion, can make a matching contribution equal to 100% of the first 1% and 50% of the next 5% of the employee's elective deferral (3.5% maximum match). For years prior to 2012, the matching contribution was equal to 50% of the of the employee's elective deferral up to 6% of compensation (3.0% maximum match). The expense was approximately \$1,666,000 and \$1,343,000 in 2013 and 2012 respectively.

- F. Multi-employer Plans NOT APPLICABLE.
- G. Consolidated/Holding Company Plans NOT APPLICABLE.
- H. Postemployment Benefits and Compensated Absences NOT APPLICABLE.
- I. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) NOT APPLICABLE.

13. CAPITAL AND SURPLUS, SHAREHOLDERS' DIVIDEND RESTRICTIONS AND QUASI-REORGANIZATIONS.

- (1) Capital Stock NOT APPLICABLE.
- (2) Preferred Stock NOT APPLICABLE.
- (3) Dividend Restrictions without the prior written approval of its domiciliary commissioner dividends are limited by the laws of the Corporation's state of incorporation, Michigan, to the greater of 10% of capital and surplus or net income for the previous year.
- (4) The Corporation has paid an ordinary dividend of \$21,800,000 in June 2013 to its parent company, HFHS.
- (5) Dividend Restrictions Based on Profits within the restrictions of (3) above, there are no restrictions placed on the amount of profits that may be paid out as ordinary dividends.
- (6) Restrictions on Unassigned Funds (Surplus) NOT APPLICABLE.
- (7) Advances to Surplus not Repaid NOT APPLICABLE.
- (8) Stock Held for Special Purposes NOT APPLICABLE.
- (9) Changes in Special Surplus Funds NOT APPLICABLE.
- (10) The portion of unassigned funds (surplus) represented or reduced by cumulative unrealized gains and losses are \$39,500,000.
- (11) Surplus Notes NOT APPLICABLE.
- (12) Impact of a Restatement Due to a Quasi-Reorganization NOT APPLICABLE.
- (13) The Effective Date(s) of a Quasi-Reorganization for the Prior Ten Years NOT APPLICABLE.

14. CONTINGENCIES

A. Contingent Commitments

The Corporation is a member of the Henry Ford Health System Obligated Group (the Obligated Group). Members of the Obligated Group are jointly and severally liable for outstanding obligations issued under the master indenture which having a carrying value of \$907,341,000 as of December 31, 2013.

B. Assessments - NOT APPLICABLE.

Under the Michigan Health Insurance Claims Assessment Act, the Corporation incurs an assessment on certain health care claims. The Corporation bears the ultimate responsibility of the assessment and therefore records the tax under the gross method. The taxes collected and paid are recorded in premium revenues and general and administrative expense, respectively. A liability is reflected in General expenses due or accrued in the amount of \$2,172,000 as of December 31, 2013.

- C. Gain Contingencies NOT APPLICABLE.
- D. Claims related extra contractual obligation and bad faith losses stemming from lawsuits NOT APPLICABLE.
- E. All Other Contingencies The Corporation is party to lawsuits incident to the operations. Management believes that the ultimate disposition of such contingencies will not have a material effect on the accompanying financial statements. The Corporation has no assets that it considers to be impaired.

Risk Adjustment Data Validation Audits ("RADV audits"). CMS adjusts capitation payments to Medicare Advantage and Medicare Part D plans according to the predicted health status of each beneficiary, as supported by data provided by health care providers. The Company collects claim and encounter data from providers, who the Company generally relies on to appropriately code their claim submissions and document their medical records. CMS then determines the risk score and payment amount for each enrolled member based on the health care data submitted by the Company and member demographic information.

CMS performs RADV audits of selected Medicare Advantage health plans each year to validate the coding practices of and supporting documentation maintained by health care providers. These audits involve a review of medical records maintained by providers and may result in retrospective adjustments to payments made to health plans. To date, the Company has not been selected for audit by CMS. Payment years open for audit include 2011 and forward.

In December 2010, CMS published for public comment a new proposed RADV audit and payment adjustment methodology. The proposed methodology contains provisions allowing retroactive contract level payment adjustments for the year audited using an extrapolation of the "error rate" identified in audit samples. CMS also indicated that it anticipated the final methodology would be issued in the near future. Depending on the methodology utilized, potential payment adjustments could have a material adverse effect on the Company's results of operations, financial position and cash flows.

15. LEASES

- A. Lessee Operating Lease
 - (1)
- a. The Corporation leases office facilities and equipment under various noncancelable operating lease agreements that expire through December 2024. Rental expense for 2013 and 2012 was approximately \$2,046,000 and \$1,242,000, respectively.
- b. Certain rental commitments have renewal options extending through the year 2013. Some of these renewals are subject to adjustments in future periods.
- (2) At January 1, 2014, the minimum aggregate rental commitments are as follows:

Year Ending December 31

| 1. 2014 | \$2,177,000 |
|----------|--------------|
| 2. 2015 | 1,987,000 |
| 3. 2016 | 2,035,000 |
| 4. 2017 | 2,083,000 |
| 5. 2018 | 1,054,000 |
| 6. Total | \$ 9,336,000 |

The total rental expense for all operating leases, except those with terms of a month or less amounted to \$2,046,000 and \$1,242,000 for the years ended December 31, 2013 and 2012, respectively. A portion of the annual rent expense is allocated to an affiliated subsidiary each year.

- (3) Material Sales Leaseback Transactions NOT APPLICABLE.
- B. Lessor Leases NOT APPLICABLE.
- C. Leveraged Leases NOT APPLICABLE.

16. INFORMATION ABOUT FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND FINANCIAL INSTRUMENTS WITH CONCENTRATIONS OF CREDIT RISK

(1) The table below summarizes the face amount of the Corporation's financial instruments with off-balance-sheet risk.

| | Ass | sets | Lia | bilities |
|--|-----------|-----------|---------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| a. Swapsb. Futuresc. Options | \$173,000 | \$108,000 | \$5,000 | \$133,000 |
| d. Total | \$173,000 | \$108,000 | \$5,000 | \$133,000 |

HAP uses futures contracts to hedge the aggregate interest rate in its fixed-income investment portfolio. HAP has entered into exchange-traded securities futures, money market and government futures whereby it has agreed to both deliver and receive U.S. Treasury securities at a specified date. Other than payment of an initial margin, no cash is exchanged at the outset of the contract and neither party makes principal payments. These transactions are entered into pursuant to a master agreement that provides for the payment of variation margin on a daily basis.

Under exchange-traded securities futures, HAP agrees to purchase a specified number of contracts with other parties and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of the contracts. The parties with whom HAP enters into exchange-traded futures are regulated futures commissions merchants who are members of a trading exchange.

HAP uses swaptions to generate income in its fixed-income investment portfolio. HAP has entered into over-the-counter swaption agreements in which it received initial cash payments in exchange for providing the counterparties with the option to enter into interest rate swaps under terms specified in the option contracts. Exchange traded options on swaps are also utilized. HAP enters into collateral exchange agreements with its counterparties in which either party must post collateral if it is the liable party and the amount owed to close out the contract (i.e. the market value of the swaption is \$250,000 or greater). Collateral must be either cash or high-quality, readily marketable bonds and is posted in increments of \$250,000. Should the counterparty exercise the option, cash flows would occur based on the terms of the swap.

HAP is exposed to credit-related losses in the event of nonperformance by counterparties to financial instruments, but it does not expect any counterparties to fail to meet their obligations given their high credit ratings. Because exchange- traded futures are affected through a regulated exchange and positions are marked to market on a daily basis, HAP has little exposure to credited-related losses in the event of nonperformance by counterparties to its futures contracts. The credit exposure of exchange-traded instruments is represented by the negative change, if any, in the market value of contracts from the market value at the reporting date.

HAP is required to put up initial margin for any futures contracts that are entered into. The amount that is required is determined by the exchange on which it is traded. Maintenance margin may be required. HAP currently puts up cash to satisfy this initial margin requirement. As of December 31, 2013, HAP has posted initial margin of \$58,000 and has a receivable for variation margin of \$2,900.

The current exposure of HAP's futures contracts is limited to the market value at the reporting date. Credit risk is managed by entering into transactions with creditworthy counterparties. HAP's investment managers also attempt to minimize exposure to credit risk through the use of various credit monitoring methods. HAP has entered into futures contracts with investment grade counterparties.

17. SALE, TRANSFER AND SERVICING OF FINANCIAL ASSETS AND EXTINGUISHMENTS OF LIABILITIES

- A. Transfers of Receivables Reported as Sales NOT APPLICABLE.
- B. Transfer and Servicing of Financial Assets NOT APPLICABLE.
- C. Wash Sales NOT APPLICABLE.

18. GAIN OR LOSS TO THE ENTITY FROM UNINSURED PLANS AND THE UNINSURED PORTION OF PARTIALLY INSURED PLANS

- A. ASO Plans NOT APPLICABLE.
- B. ASC Plans NOT APPLICABLE.

- C. Medicare or Other Similarly Structured Cost Based Reimbursement Contracts
 - (1) Revenue from the Corporation's Medicare Part D cost based reimbursement portion of its CMS contract consisted of \$5,606,000 and \$4,228,000 for the reinsurance subsidy and \$2,798,000 and \$2,555,000 for the low-income cost sharing subsidy for the years 2013 and 2012, respectively.
 - (2) As of December 31, 2013 and 2012, respectively, the Corporation had recorded receivables from the following payors whose balances are greater than 10% of the Corporation's amounts receivable from uninsured accident and health plans or \$10,000:

Centers for Medicare and Medicaid Services (CMS) \$1,070,000 \$60,000

- (3) Allowances and Reserves for Adjustment of Recorded Revenues NOT APPLICABLE.
- (4) The Corporation has made no adjustment to revenue resulting from audit of receivables related to revenues recorded in the prior period.

19. DIRECT PREMIUM WRITTEN/PRODUCED BY MANAGING GENERAL AGENTS/ THIRD PARTY ADMINISTRATORS

NOT APPLICABLE.

20. FAIR VALUE MEASUREMENT

A.

(1) Fair Value Measurements at Reporting Date

| Description | (Level 1) | (Level 2) | (Level 3) | Total |
|---------------------------------|---------------|--------------|-----------|-------------------|
| a. Assets at Fair Value | | | | |
| Bonds: | | | | |
| U.S. Governments | \$104,259,000 | 4,200,000 | | \$108,459,000 |
| Industrial and Misc. | 60,072,000 | 1,822,000 | | 61,894,000 |
| Total Bonds | 164,331,000 | 6,022,000 | | 170,353,000 |
| Common Stock: | | | | |
| Industrial and Misc. | | \$58,764,000 | | 58,764,000 |
| Other Equity Securities | 1,711,000 | | | 1,711,000 |
| Total Common Stocks | 1,711,000 | 58,764,000 | | 60,475,000 |
| Derivative Assets: | | | | |
| Swaps | | 173,000 | | 173,000 |
| Total Derivative Assets | | 173,000 | | 173,000 |
| Total Assets at Fair Value | \$166,042,000 | \$64,959,000 | | \$231,001,000 |
| | | | | |
| b. Liabilities at Fair Value | | Ø.5. 000 | | Φ. ζ. 0.00 |
| Swaps | | \$5,000 | | \$5,000 |
| Total Liabilities at Fair Value | | \$5,000 | | \$5,000 |

- (2) The Corporation's policy for recognition of transfers between levels within the fair value hierarchy is to recognize the transfer on the actual date of the event or change in circumstances that caused the transfer. The Corporation had no transfers between levels.
- (3) The Corporation has no fair value measurements categorized within Level 3 of the fair value hierarchy.
- (4) The fair value measurements categorized within Level 2 of the fair value hierarchy reported by the Corporation are obtained primarily from independent pricing services using quoted market prices from published sources. Mortgage backed securities are submitted to the NAIC's Securities Valuation Office for valuation.

(5) Derivative assets and liabilities:

| | Beginning Balance at | _ | Total gains and (losses) included in | Total gains and (losses) included in | | | | Ending Balance at |
|-------------------|-------------------------|-----------|--------------------------------------|--------------------------------------|-----------|--------|-------------|----------------------|
| Description | 01/01/13 | Transfers | Net Income | Surplus | Purchases | Sales | Settlements | 12/31/13 |
| a. Assets: | | | | | | | | |
| Derivatives: | | | | | | | | |
| Futures and | | | | | | | | |
| Swaps | 108,000 | | 88,000 | (34,000) | 117,000 | | (106,000) | 173,000 |
| Total Assets | 108,000 | | 88,000 | (34,000) | 117,000 | | (106,000) | 173,000 |
| b. Liabilities: | | | | | | | | |
| Derivatives: | | | | | | | | |
| Swaps | 133,000 | | 117,000 | (102,000) | (178,000) | 35,000 | | 5,000 |
| Total Liabilities | 133,000 | | 117,000 | (102,000) | (178,000) | 35,000 | | 5,000 |

The fair value measurements reported by the Corporation are obtained primarily from independent pricing services using quoted market prices from published sources.

The Corporation's policy for recognition of transfers between levels within the fair value hierarchy is to recognize the transfer on the actual date of the event or change in circumstances that caused the transfer.

There were no transfers between levels for derivative assets and liabilities in 2013.

- B. Fair value information and information about other similar measurements disclosed under other accounting pronouncements combined with disclosures under SSAP No. 100, Fair Value Measurements NOT APPLICABLE.
- C. Aggregate fair values of all financial instruments and applicable levels within the fair value hierarchy

| | | | | | | Not |
|---------------------------|-------------|-------------|-------------|------------|-----------|-------------|
| Type of | Aggregate | Admitted | | | | Practicable |
| Financial | Fair | Assets/ | | | | Carrying |
| Instrument | Value | Liabilities | (Level 1) | (Level 2) | (Level 3) | Value |
| | | | | | | |
| Bonds | 240,055,000 | 240,287,000 | 164,331,000 | 75,724,000 | | |
| Common Stock | 60,475,000 | 60,475,000 | 1,711,000 | 58,764,000 | | |
| Derivative Assets | 173,000 | 173,000 | | 173,000 | | |
| Derivative Liabilities | (5,000) | (5,000) | | (5,000) | | |

D. Financial instruments or classes of financial instruments for which fair value measurements are not determinable - NOT APPLICABLE.

21. OTHER ITEMS

- A. Extraordinary Items NOT APPLICABLE.
- B. Troubled Debt Restructuring NOT APPLICABLE.
- C. Other Disclosures and Unusual Items

Statutory Reserve: As a condition of licensure with the State of Michigan, the Corporation maintains a deposit of \$1,000,000 in a segregated account. These funds can only be used by the Corporation at the direction of the Insurance Commissioner of the State of Michigan. These funds are invested in a money market fund (stated at fair value). Interest on these funds accrues to the Corporation.

Stop Loss/Out-of-Network Reserve: During 2003, the Corporation established a trust in the amount of \$12,000,000 for the sole benefit of subscribers and enrollees, to cover catastrophic exposure for members where HAP retains risk for health care services, which exceed \$500,000 per occurrence and, in the event of insolvency, to cover services provided to members by noncontracted providers. The funds are maintained in compliance with an agreement with the Insurance Commissioner for the State of Michigan and can only be used by the Corporation at the direction of the Insurance Commissioner. The funds are invested in a money market fund (stated at fair value) and interest on these funds accrues to the Corporation.

At December 31, 2013 and December 31, 2012 the Corporation had admitted assets of \$46,548,000 and \$38,354,000, respectively, in Uncollected Premiums. The Corporation routinely assesses the collectability of these receivables. Based upon the Corporation's experience, less than 1% of the balance may become uncollectible and the potential loss is not material to the Corporation's financial condition.

The Corporation has a receivable in the amount of \$1,070,000 from CMS related to uninsured accident and health plans. The Corporation has no receivables for retrospectively rated contracts.

- D. Business Interruption Insurance Recoveries NOT APPLICABLE.
- E. State Transferable Tax Credits NOT APPLICABLE.
- F. Subprime Mortgage Related Risk Exposure NOT APPLICABLE.
- G. Retained Assets NOT APPLICABLE.
- H. Offsetting and Netting of Assets and Liabilities NOT APPLICABLE.
- I. Joint and Several Liabilities

Based on SSAP No. 5R, Liabilities, Contingencies, and Impairments of Assets, the Corporation has determined that any liabilities as a member of the Obligated Group would be immaterial. The Parent company is current in all payments of principal and interest and the Parent's external credit rating has consistently been A1 over the past 5 years.

22. EVENTS SUBSEQUENT

Type I – Recognized Subsequent Events - NOT APPLICABLE.

Type II – Nonrecognized Subsequent Events

Subsequent events have been considered through February 28, 2014 for the Statutory Statements issued on December 31, 2013.

On January 1, 2014, the Corporation will be subject to an annual fee under section 9010 of the Affordable Care Act (ACA). This annual fee will be allocated to individual health insurers based on the ratio of the amount of the Corporation's net premiums written during the preceding calendar year to the amount of health insurance for any U.S. health risk that is written during the preceding calendar year. A health insurance entity's portion of the annual fee becomes payable once the entity provides health insurance for any U.S. health risk for each calendar year beginning on or after January 1, 2014. As of December 31, 2013, the Corporation has written health insurance subject to the ACA assessment, expects to conduct health insurance business in 2014, and estimates its portion of the annual health insurance industry fee to be payable on September 30, 2014 to be \$14,674,000. This assessment is expected to impact risk based capital by \$21,000.

- A. ACA fee assessment payable \$14,674,000.
- B. Assessment expected to impact RBC $\underline{0.03\%}$.

23. REINSURANCE

A. Ceded Reinsurance Report

Section 1 – General Interrogatories

- (1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the Corporation or by any representative, officer, trustee or director of the Corporation?

 Yes () No (X)
- (2) Have any policies issued by the Corporation been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business? Yes () No (X)

Section 2 – Cede Reinsurance Report – Part A

- (1) Does the Corporation have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits? Yes () No (X)
- (2) Does the Corporation have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies? Yes () No (X)

Section 3 – Ceded Reinsurance Report – Part B

- (1) What is the estimated amount of the aggregate reduction in surplus (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the Corporation may consider the current or anticipated experience of the business reinsured in making this estimate. \$ None
- (2) Have any new arrangements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts which were in-force or which had existing reserves established by the Corporation as of the effective date of the agreement? Yes () No (X)
- B. Uncollectible Reinsurance NOT APPLICABLE.
- C. Commutation of Ceded Reinsurance NOT APPLICABLE.
- D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation NOT APPLICABLE.

24. RETROSPECTIVELY RATED CONTRACTS & CONTRACTS SUBJECT TO REDETERMINATION

- A. The Corporation estimates accrued retrospective premium adjustments related to its Medicare Advantage health insurance contracts. An estimated risk sharing receivable or payable for the CMS risk corridor provision is recognized based on activity-to-date and is accumulated at the contract level and recorded as aggregate policy reserves. Costs for prescription drugs are expensed as incurred.
- B. The Corporation records accrued retrospective premium as an adjustment to earned premium.
- C. The amount of net premiums written by the Corporation at December 31, 2013 that are subject to retrospective rating or redetermination features was \$594,992,000 million that represented 31.8% of the total net premiums written for the Corporation. No other net premiums written by the Corporation are subject to retrospective rating features.

25. CHANGE IN INCURRED CLAIMS AND CLAIM ADJUSTMENT EXPENSES

Activity in the liability for claims unpaid at December 31, 2013 and 2012 is summarized as follows:

| | 2013 | 2012 |
|-----------------------|---------------|---------------|
| Balance - January 1 | 138,481,000 | 123,571,000 |
| Incurred related to: | | |
| Current year | 1,693,789,000 | 1,731,757,000 |
| Prior year | (32,583,000) | (23,327,000) |
| Total incurred | 1,661,206,000 | 1,708,430,000 |
| Paid related to: | | |
| Current year | 1,569,378,000 | 1,606,013,000 |
| Prior year | 96,656,000 | 87,507,000 |
| Total paid | 1,666,034,000 | 1,693,520,000 |
| Balance - December 31 | 133,653,000 | 138,481,000 |

Changes in actuarial estimates of claims unpaid reported as "incurred related to prior years" reflect revisions in estimates of medical cost trends and changes in claims processing patterns.

26. INTERCOMPANY POOLING ARRANGEMENTS - NOT APPLICABLE.

27. STRUCTURED SETTLEMENTS - NOT APPLICABLE.

28. HEALTH CARE RECEIVABLES

A. Pharmaceutical Rebate Receivables (dollars in thousands)

These rebates are calculated using historical rebate trends and membership.

| Quarter | Estimated Pharmacy Rebates as Reported on Financial Statements | Pharmacy Rebates as Billed or Otherwise Confirmed | Actual Rebates Received Within 90 Days of Billing | Actual Rebates Received Within 91 to 180 Days of Billing | Actual Rebates Received More Than 180 Days After Billing |
|--|--|---|--|--|--|
| 12/31/2013 | 1,611 | | | | |
| 09/30/2013 | 1,618 | 1,332 | | | |
| 06/30/2013 | 1,625 | 1,315 | 1,137 | | |
| 03/31/2013 | 1,630 | 1,258 | 321 | 1,283 | |
| 12/31/2012 | 1,623 | 1,791 | 1,487 | 249 | |
| 09/30/2012 | 1,628 | 1,825 | 1,678 | 94 | |
| 06/30/2012 | 1,641 | 1,756 | 1,565 | 1 | 87 |
| 03/31/2012 | 1,560 | 1,768 | 1,463 | 74 | 78 |
| 12/31/2011 09/30/2011 06/30/2011 | 1,488 1,451 1,447 | 1,555 1,493 1,579 | 1,535 1,385 1,174 | 87 36 228 | 3 86 89 |
| 03/31/2011 | 1,816 | 1,460 | 1,683 | 78 | 71 |

B. Risk Sharing Receivables - NOT APPLICABLE.

29. PARTICIPATING POLICIES

NOT APPLICABLE.

30. PREMIUM DEFICIENCY RESERVES

NOT APPLICABLE.

31. ANTICIPATED SALVAGE AND SUBROGATION

NOT APPLICABLE.

GENERAL INTERROGATORIES

PART 1 - COMMON INTERROGATORIES

GENERAL

| 1.1 | Is the reporting entity a member of an Insurance Holding Company Sywhich is an insurer? | stem consisting of two or more | affiliated persons, one or more of | Yes [X | (] No [] |
|------------|--|--|--|----------|------------|
| | If yes, complete Schedule Y, Parts 1, 1A and 2. | | | | |
| 1.2 | If yes, did the reporting entity register and file with its domiciliary State In regulatory official of the state of domicile of the principal insurer in the disclosure substantially similar to the standards adopted by the National Insurance Holding Company System Regulatory Act and model regul standards and disclosure requirements substantially similar to those requirements. | Holding Company System, a real Association of Insurance Compations pertaining thereto, or is the system of the system of the system. | egistration statement providing missioners (NAIC) in its Model the reporting entity subject to | X] No [|] N/A [] |
| 1.3 | State Regulating? | | Mic | higan | |
| 2.1 | Has any change been made during the year of this statement in the ch reporting entity? | arter, by-laws, articles of incorpor | ration, or deed of settlement of the | Yes [|] No [X] |
| 2.2 | If yes, date of change: | | | | |
| 3.1 | State as of what date the latest financial examination of the reporting ent | | | | 12/31/2012 |
| 3.2 | State the as of date that the latest financial examination report became a date should be the date of the examined balance sheet and not the date | he report was completed or relea | ased. | | 12/31/2012 |
| 3.3 | State as of what date the latest financial examination report became ava the reporting entity. This is the release date or completion date of the ex date). | | e of the examination (balance sheet | | 02/10/2014 |
| 3.4 | By what department or departments? The Michigan Department of Insura | | | | |
| 3.5 | Have all financial statement adjustments within the latest financial exastatement filed with Departments? | mination report been accounted | | X 1 No f |] N/A [] |
| 3.6 | Have all of the recommendations within the latest financial examination r | port been complied with? | · | |] N/A [] |
| | | P | | , . | , , , |
| 4.1 | During the period covered by this statement, did any agent, broker, s combination thereof under common control (other than salaried empleontrol a substantial part (more than 20 percent of any major line of busi premiums) of: | yees of the reporting entity) re- | ceive credit or commissions for or | Yes [|] No [X] |
| | | 4.12 renewals? | | Yes [|] No [X] |
| 4.2 | During the period covered by this statement, did any sales/service or affiliate, receive credit or commissions for or control a substantial part | | | | |
| | direct premiums) of: | 4.21 sales of new busir | ness? | Yes [|] No [X] |
| | | 4.22 renewals? | | Yes [|] No [X] |
| 5.1 | Has the reporting entity been a party to a merger or consolidation during | he period covered by this statem | nent? | Yes [|] No [X] |
| 5.2 | If yes, provide the name of the entity, NAIC company code, and state of ceased to exist as a result of the merger or consolidation. | | | | |
| | Name of Entity | NAIC Compa | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| 6.1 | Has the reporting entity had any Certificates of Authority, licenses or recovered by any governmental entity during the reporting period? If yes, give full information | , , , | | Yes [|] No [X] |
| 7.1 7.2 | Does any foreign (non-United States) person or entity directly or indirectl If yes, | control 10% or more of the repo | orting entity? | Yes [|] No [X] |
| | 7.21 State the percentage of foreign control | | | | 0.0 |
| | 7.22 State the nationality(s) of the foreign person(s) or enti manager or attorney-in-fact and identify the type of enti in-fact). | | | | |
| | 1 Nationality | Тур | 2 e of Entity | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

GENERAL INTERROGATORIES

| 8.1 8.2 | 1.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? 1.2 If response to 8.1 is yes, please identify the name of the bank holding company. | | | | | | Yes [|] No | [X] c |
|--|---|--|-----------------|------------------|--------------|-------|----------|-------|---------|
| 8.3 8.4 | Is the company affiliated with one or more banks, thrifts or If response to 8.3 is yes, please provide the names and lot financial regulatory services agency [i.e. the Federal Rese Federal Deposit Insurance Corporation (FDIC) and the Seregulator. | cations (city and state of the main office) or rve Board (FRB), the Office of the Comptro | oller of the Cu | rrency (OCC) | , the | | Yes [|] No | c [X] |
| | 1 | 2 | 3 | 4 | 5 | Т | 6 | 7 | |
| | Affiliate Name | Location (City, State) | FRB | occ | FDIC | : | SEC | | |
| | | | | | | | | 1 | |
| 9. | What is the name and address of the independent certified Deloitte and Touche LLP Suite 3900 200 Renaissance Ce | - | | | | | | | |
| 10.1 | Has the insurer been granted any exemptions to the prof requirements as allowed in Section 7H of the Annual Fina law or regulation? | | | | | | Yes [|] No | [X] |
| 10.2 | If the response to 10.1 is yes, provide information related t | to this exemption: | | | | | | | |
| | 0.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation? 0.4 If the response to 10.3 is yes, provide information related to this exemption: | | | | | | Yes [|] No | [X] |
| 10.4 | if the response to 10.5 is yes, provide information related t | o tris exemption. | | | | | | | |
| | Has the reporting entity established an Audit Committee in If the response to 10.5 is no or n/a, please explain | compliance with the domiciliary state insu | rance laws? | | | Yes [| X] No [|] N// | A [] |
| 11. | What is the name, address and affiliation (officer/empl consulting firm) of the individual providing the statement of David O Thoen FSA MAAA Deloitte Consulting 50 South | f actuarial opinion/certification? | | | | | | | |
| 12.1 | Does the reporting entity own any securities of a real estat | • | estate indirec | tly? | | | Yes [| • | |
| | | 12.12 Number of p | | | | | | | |
| | | 12.13 Total book/a | adjusted carry | ing value | | \$ | | | |
| 12.2 | If yes, provide explanation | | | | | | | | |
| 13 | FOR UNITED STATES BRANCHES OF ALIEN REPORTI | NG ENTITIES ONLY: | | | | | | | |
| | What changes have been made during the year in the Unit Not applicable | ted States manager or the United States tr | | | - | | | | |
| 13.2 | Does this statement contain all business transacted for the | | | | | | Yes [| 1 N | 1 10 |
| | Have there been any changes made to any of the trust ind | | | | | | Yes [| j N | 1 10 |
| 13.4 | If answer to (13.3) is yes, has the domiciliary or entry state | approved the changes? | | | | Yes [|] No [|] N// | ۱] ۱ |
| 14.1 | Are the senior officers (principal executive officer, princip similar functions) of the reporting entity subject to a code of the reporting entity subject to a code of the reporting entity subject to a code of the report | | | oller, or person | ns perform | ning | Yes [2 | X] N | 0 [] |
| | a. Honest and ethical conduct, including the ethical hand relationships; | lling of actual or apparent conflicts of inte | erest between | personal and | d profession | onal | | | |
| | b. Full, fair, accurate, timely and understandable disclosure | e in the periodic reports required to be filed | d by the repor | ting entity; | | | | | |
| | c. Compliance with applicable governmental laws, rules are | nd regulations; | | | | | | | |
| | d. The prompt internal reporting of violations to an appropre. Accountability for adherence to the code. | riate person or persons identified in the coo | de; and | | | | | | |
| 14.11 | If the response to 14.1 is no, please explain: | | | | | | | | |
| 14 2 | Has the code of ethics for senior managers been amended | 12 | | | | | l saY | 1 N | [X] o |
| | If the response to 14.2 is yes, provide information related t | | | | | | 100 [|] 141 | ~ [^] |
| 14.3 | Have any provisions of the code of ethics been waived for | any of the specified officers? | | | | | Yes [|] N | o [X] |
| 14.3 If the response to 14.3 is type provide the nature of any waiver(s) | | | | | | [| 4 | r 1 | |

GENERAL INTERROGATORIES

| 15.1 | | reporting entity the be | eneficiary of a Lett | er of Credit that is unrelated to re | insurance where th | ne issuing or confirming bank is not on t | the Yes [|] No [) |
|------------------|----------------|--|----------------------|---|-----------------------|--|--------------------|----------|
| 5.2 | If the | response to 15.1 is ye | | | | and the name of the issuing or confirm | | j NO [/ |
| | bank | of the Letter of Credit | and describe the | circumstances in which the Letter | of Credit is trigger | ed. | | |
| | | 1 | | 2 | | 3 | 4 | |
| | | Americ Banke | | | | | | |
| | | Associa | tion | Les terres Occupants | | | | |
| | | (ABA) Ro Numb | | Issuing or Confirming Bank Name | Circumstance | es That Can Trigger the Letter of Credit | t Amount | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | BOARD OF | DIRECTOR | e | | |
| 16. | Is the | purchase or sale of | all investments of | | _ | ard of directors or a subordinate comn | nittee | |
| ٠. | there | | | and reperting entity passed upon | 2, 20 | | Yes [X | X] No [|
| 7. | Does | | keep a complete p | permanent record of the proceed | lings of its board of | of directors and all subordinate commi | | X] No [|
| 8. | Has t | he reporting entity an | | | | tees of any material interest or affiliation | on on | .] [|
| | | art of any of its office person? | rs, directors, trust | ees or responsible employees th | at is in conflict or | is likely to conflict with the official dutie | es of | (] No [|
| | Judii | person | | | | | 100 [X | , I NO [|
| | | | | FINANCIAL | _ | | | |
| 19. | Has tl | his statement been pr | epared using a ba | | | rinciples (e.g., Generally Accepted | | |
| | Accou | unting Principles)? | | - | | | |] No [X |
| J.1 | Total | amount loaned during | the year (inclusiv | e of Separate Accounts, exclusive | e of policy loans): | 20.11 To directors or other officers | \$ | |
| | | | | | | 20.12 To stockholders not officers | \$ | |
| | | | | | | 20.13 Trustees, supreme or grand (Fraternal only) | \$ | |
| 0.2 | | | tanding at the end | of year (inclusive of Separate Acc | counts, exclusive o | | \$ | |
| | policy loans): | | | | | 20.21 To directors or other officers 20.22 To stockholders not officers | \$ \$. | |
| | | | | | | 20.23 Trustees, supreme or grand | • | |
| | | | | | | (Fraternal only) | \$ | ! |
| 1.1 | | any assets reported in ation being reported in | | ubject to a contractual obligation t | o transfer to anoth | er party without the liability for such | Yes [|] No [) |
| 1.2 | • | • . | | 31 of the current year: | 21.21 Rented f | rom others | \$ | |
| | | | | • | 21.22 Borrowe | d from others | \$ | |
| | | | | | 21.23 Leased f | rom others | \$ | |
| | | | | | 21.24 Other | | \$ | ! |
| 2.1 | | this statement include anty association asses | | sessments as described in the An | nual Statement Ins | structions other than guaranty fund or | Yes [|] No [) |
| 2.2 | _ | wer is yes: | | | 22.21 Amount | paid as losses or risk adjustment | \$ | |
| | | - | | | 22.22 Amount | paid as expenses | \$ | |
| | | | | | 22.23 Other a | mounts paid | \$ | ! |
| 3.1 | Does | the reporting entity re | port any amounts | due from parent, subsidiaries or a | affiliates on Page 2 | of this statement? | Yes [X | X] No [|
| 3.2 | If yes | , indicate any amounts | s receivable from p | parent included in the Page 2 amo | ount: | | \$ | 475,54 |
| | | | | INVES | STMENT | | | |
| 4 01 | Moro | all the stacks bands | and other accuritie | on owned December 21 of ourrent | t voor overwhich t | he reporting entity has evaluaive centra | al in | |
| 1 .01 | | | | on said date? (other than securitie | | he reporting entity has exclusive control addressed in 24.03) | Yes [X | (] No [|
| 4.02 | If no, | give full and complete | e information, relat | ing thereto | | | | |
| | | | | | | | | |
| 4.03 | | | | | | eral and amount of loaned securities, this information is also provided) | , and | |
| | Not a | applicable | | | | | | |
| 1.04 | | | rity lending progra | m meet the requirements for a c | conforming prograr | m as outlined in the Risk-Based Capita | al | 7 14 7 1 |
| 1 OF | | ictions? | | -t | | | Yes [] No [| |
| | | • | • | Illateral for conforming programs. ateral for other programs. | | | \$ \$ | |
| | | | | , • | nd 105% (foreian | securities) from the counterparty at th | ne | |
| | | t of the contract? | 5 F - 3 104uii | | (. 5. 5. 511 | and the second party at the | Yes [] No [| |
| | | | | collateral received from the coun | | | Yes [] No [|] NA [> |
| .09 | | the reporting entity of uct securities lending? | | ntity's securities lending agent ut | ilize the Master Se | ecurities Lending Agreement (MSLA) t | to Yes [] No [|] NA [) |
| .10 | | · · | | gram, state the amount of the follo | owing as of Decem | ber 31 of the current year: | | |
| | | 24.101 | | f reinvested collateral assets repo | _ | • | \$ | 0 |
| | | 24.102 | Total book adjust | ted/carrying value of reinvested co | ollateral assets rep | orted on Schedule DL, Parts 1 and 2 | \$ | 0 |
| | | 24.103 | Total payable for | securities lending reported on the | e liability page | | \$ | 0 |

GENERAL INTERROGATORIES

| | control of th (Exclude se | e reportin curities su | cks, bonds or other assets of gentity or has the reporting abject to Interrogatory 21.1 at the conference of the confere | entity sold or trans and 24.03). | | | | | | ce? | s [X |] No [|
|-------|------------------------------------|---------------------------|--|---|---|---|--|--|-----------------------------|----------------------|-------|-------------|
| 23.2 | ii yes, siate | ne amour | nt thereof at December 31 o | i the current year. | 25.21 25.22 25.23 25.24 25.25 25.26 25.27 | Subject to Subject to Subject to Pledged a Placed ur Letter sto | o reverse re o dollar repu o reverse do as collatera der option ck or secur | e agreements purchase agreeme urchase agreemen pllar repurchase agreements ties restricted as to | nts greements to sale | \$ \$ \$ \$ | | 139,646 |
| 25.3 | For category | (25.27) p | provide the following: | | 25.29 | • | it with state | roi other regulato | ry body | | | .12,000,000 |
| | | | 1 Nature of Restriction | | | | 2 Descrip | otion | | 3 Amou | nt | |
| | | | | | | | | | | | | |
| | | | | | 1 | | | | | | | |
| 26.1 | Does the rep | orting en | tity have any hedging transa | ctions reported on | Schedule DB | 3? | | | | Yes | [X] | No [] |
| | If no, attach | a descript | ensive description of the heation with this statement. | | | | • | | | es [X] No | [] | N/A [] |
| 27.1 | Were any protection the issuer, co | | ocks or bonds owned as of into equity? | December 31 of th | e current year | r mandatorily | convertible | e into equity, or, a | the option of | Yes | [] | No [X] |
| 27.2 | If yes, state t | the amour | nt thereof at December 31 o | f the current year. | | | | | | \$ | | |
| 28. | entity's office pursuant to a | es, vaults a custodia | nedule E – Part 3 – Special or safety deposit boxes, wei il agreement with a qualified tsourcing of Critical Function | re all stocks, bonds bank or trust com | s and other se pany in accord | ecurities, owr dance with S | ed through | out the current ye – General Exami | ar held nation | Yes | [X] | No [] |
| 28.01 | For agreeme | ents that c | comply with the requirements | | ncial Condition | n Examiners | Handbook | • | owing: | | | |
| | | | Name of | 1 Custodian(s) | | | Custo | 2 dian's Address | | | | |
| | | | Comerica Bank NA The Northern Trust Compa | | | | | | | | | |
| 28.02 | | | at do not comply with the rec te explanation: | quirements of the N | NAIC Financia | al Condition E | Examiners I | <i>Handbook</i> , provide | the name, | | | |
| | | | 1 Name(s) | | 2 Location | n(s) | | | 3 xplanation(s) | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | changes, including name ch mplete information relating t | | odian(s) identi | fied in 28.01 | during the | current year? | | Yes | [] | No [X] |
| | | C | 1 Old Custodian | Nev | 2 v Custodian | | 3 Date of Change | | 4 Reason | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 28.05 | | | advisors, brokers/dealers o urities and have authority to | | | | | e access to the inv | restment | | | |
| | | Central [| 1 Registration Depository Num | nher(s) | 2 Name | 2 | | | 3 ress | | | |
| | | | icable | | ole | | Det | roit Michigan | | | | |
| | | | | Pacific I | nvestment Mar | nagement Com | panyNew | York New York | | | | |
| | | | | | search & Mana | | | ton Massachusett | | | | |
| | | 801-2101 | 11 | J.P. Morga | an mvestment | ı management | ınc Jer | sey City New Jer | sey | | | |

GENERAL INTERROGATORIES

| 29.1 | Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and |
|------|--|
| | Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])? |

| Yes | [] | ΙN | lo I | () | (1 | |
|-----|-----|----|------|-----|-----|--|

29.2 If yes, complete the following schedule:

| 1 | 2 | 3 |
|---------------|---------------------|------------------------------|
| CUSIP# | Name of Mutual Fund | Book/Adjusted Carrying Value |
| | | |
| | | |
| | | |
| | | |
| 29.2999 TOTAL | | 0 |

29.3 For each mutual fund listed in the table above, complete the following schedule:

| 1 | 2 | 3 | 4 |
|---------------------|-----------------------------|---|-------------------|
| Name of Mutual Fund | Name of Significant Holding | Amount of Mutual Fund's Book/Adjusted Carrying Value | |
| (from above table) | of the Mutual Fund | Attributable to the Holding | Date of Valuation |
| | | | |
| | | | |
| | | | |
| | | | |

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| de lei lali valde. | | | |
|-----------------------|----------------------|-------------|----------------------|
| | 1 | 2 | 3 |
| | | | Excess of Statement |
| | | | over Fair Value (-), |
| | Statement (Admitted) | | or Fair Value |
| | Value | Fair Value | over Statement (+) |
| 30.1 Bonds | 240 , 287 , 275 | 240,055,316 | (231,959) |
| 30.2 Preferred Stocks | 0 | 0 | <u>0</u> |
| 30.3 Totals | 240,287,275 | 240,055,316 | (231,959) |

| 30.4 Describe the source | es or methods utilized i | n determining the | e fair values: |
|--------------------------|--------------------------|-------------------|----------------|
|--------------------------|--------------------------|-------------------|----------------|

Fair values are based on quoted market prices where available obtained primarily from a third-party pricing service which generally uses Level 1 or Level 2 inputs for the determination of fair value.....

- 31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?
- 31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?

 Yes [X] No []
- 31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:
- 32.1 Have all the filing requirements of the *Purposes and Procedures Manual* of the NAIC Securities Valuation Office been followed?

32.2 If no, list exceptions:

| Yes | l | Χ |] | No | l | |
|-----|---|---|---|----|---|--|
| | | | | | | |

| Yes | [| χ |] | No | [|] |
|-----|---|---|---|----|---|---|
| | L | | , | | L | |

GENERAL INTERROGATORIES

OTHER

- 33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1 | 2 |
|----------------------------------|-------------|
| Name | Amount Paid |
| America's Health Insurance Plans | \$ 337.580 |
| | , |

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|----------------------|------------------|
| Dykema Gossett PLC | \$ |
| McDermott, Will & Em | 184,975 |
| Keller Thomas | |
| | |

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1 N | 2 Amount Paid |
|----------------|------------------|
| Name | Amount Paid |
| Not Applicable | \$ 0 |
| | , |

GENERAL INTERROGATORIES

PART 2 - HEALTH INTERROGATORIES

| 1.1 | Does the reporting entity have any direct Medicare Supp | lement Insurance in force | ? | Yes [] No [X] \$0 | | | |
|------------|---|-----------------------------|---|---------------------------|--|--|--|
| 1.2 | , | | | | | | |
| 1.3 | What portion of Item (1.2) is not reported on the Medicar 1.31 Reason for excluding | | | | | | |
| | | | | | | | |
| 1.4 | Indicate amount of earned premium attributable to Cana | | ot included in Item (1.2) above. | \$0 | | | |
| 1.5 | Indicate total incurred claims on all Medicare Supplemen | nt insurance. | | \$0 | | | |
| 1.6 | Individual policies: | | Mark surrent there are seen | | | | |
| | | | Most current three years: | \$0 | | | |
| | | | 1.61 Total premium earned 1.62 Total incurred claims | \$ 0 | | | |
| | | | 1.63 Number of covered lives | 0 | | | |
| | | | All years prior to most current three years: | | | | |
| | | | 1.64 Total premium earned | \$ 0 | | | |
| | | | 1.65 Total incurred claims | \$0 | | | |
| | | | 1.66 Number of covered lives | 0 | | | |
| 1.7 | Group policies: | | | | | | |
| | | | Most current three years: | | | | |
| | | | 1.71 Total premium earned | \$0 | | | |
| | | | 1.72 Total incurred claims | \$0 | | | |
| | | | 1.73 Number of covered lives | 0 | | | |
| | | | All years prior to most current three years: 1.74 Total premium earned | \$ 0 | | | |
| | | | 1.75 Total incurred claims | \$0 | | | |
| | | | 1.76 Number of covered lives | 0 | | | |
| 2. | Health Test: | | 6 | | | | |
| | | | | | | | |
| | | | 1 | 2 | | | |
| | | | | Prior Year | | | |
| | 2.1 | Premium Numerator | | .1 , 895 , 148 , 498 | | | |
| | 2.2 | Premium Denominator | \$1,869,010,697 \$ | 1,895,148,498 | | | |
| | 2.3 | Premium Ratio (2.1/2.2) |)1.000 | 1.000 | | | |
| | 2.4 | Reserve Numerator | \$ 135,763,086 \$ | 143,146,788 | | | |
| | 2.5 | Reserve Denominator | \$135,763,086 \$ | 143 , 146 , 788 | | | |
| | 2.6 | Reserve Ratio (2.4/2.5) | 1.000 | 1.000 | | | |
| | | , , | | | | | |
| 3.1 | Has the reporting entity received any endowment or g | | itals, physicians, dentists, or others that is agree | ed will be | | | |
| 2.2 | returned when, as and if the earnings of the reporting en | tity permits? | | Yes [] No [X] | | | |
| 3.2 | If yes, give particulars: | | | | | | |
| 4.1 | Have copies of all agreements stating the period an | d nature of hospitals', p | hysicians', and dentists' care offered to subscri | bers and | | | |
| | dependents been filed with the appropriate regulatory ag | ency? | | Yes [X] No [] | | | |
| 4.2 | If not previously filed, furnish herewith a copy(ies) of suc | h agreement(s). Do these | e agreements include additional benefits offered? | Yes [X] No [] | | | |
| 5.1 | Does the reporting entity have stop-loss reinsurance? | | | Yes [X] No [] | | | |
| 5.2 | If no, explain: | | | | | | |
| 5.3 | Maximum retained risk (see instructions) | | 5.31 Comprehensive Medical | \$2,750,000 | | | |
| 0.0 | Waximum retained risk (see instructions) | | 5.32 Medical Only | \$ | | | |
| | | | 5.33 Medicare Supplement | \$ | | | |
| | | | 5.34 Dental and Vision | \$ | | | |
| | | | 5.35 Other Limited Benefit Plan | \$ | | | |
| | | | 5.36 Other | \$ | | | |
| 6. | Describe arrangement which the reporting entity may | | | | | | |
| | including hold harmless provisions, conversion privilege any other agreements: | s with other carriers, agre | eements with providers to continue rendering serv | ices, and | | | |
| | Please Attachment D | | | | | | |
| 7.1 | Does the reporting entity set up its claim liability for provi | der services on a service | date basis? | Yes [X] No [] | | | |
| 7.2 | If no, give details | | | .55 ["] [] | | | |
| | | | | | | | |
| 8. | Provide the following information regarding participating | | | 0.700 | | | |
| | | | per of providers at start of reporting year | 9,706 | | | |
| 0 1 | Does the reporting entity have business subject to premi | | per of providers at end of reporting year | 8,832 Yes [] No [X] | | | |
| 9.1 9.2 | lf yes, direct premium earned: | um rate guarantees? | | 169 [] NO [X] | | | |
| J.Z | ii yoo, airoot promiam camea. | 9.21 Busine | ess with rate guarantees between 15-36 months | | | | |
| | | | ess with rate guarantees over 36 months | | | | |
| | | | | | | | |

GENERAL INTERROGATORIES

PART 2 - HEALTH INTERROGATORIES

| 10.1 | Does the reporting entity have Incentive Pool, Withhold or Bonus Arra | Yes [X] No [] | |
|------|---|---|---------------------|
| 10.2 | If yes: | | |
| | | 10.21 Maximum amount payable bonuses | \$1,500,000 |
| | | 10.22 Amount actually paid for year bonuses | \$ 1,878,729 |
| | | 10.23 Maximum amount payable withholds | \$ 7,165,542 |
| | | 10.24 Amount actually paid for year withholds | \$ 2,278,927 |
| 11.1 | Is the reporting entity organized as: | | |
| | | 11.12 A Medical Group/Staff Model, | Yes [] No [X] |
| | | 11.13 An Individual Practice Association (IPA), or, | Yes [] No [X] |
| | | 11.14 A Mixed Model (combination of above)? | Yes [] No [X] |
| 11.2 | Is the reporting entity subject to Minimum Net Worth Requirements? | | Yes [X] No [] |
| 11.3 | If yes, show the name of the state requiring such net worth. | | Michigan |
| 11.4 | If yes, show the amount required. | | \$138,987,794 |
| 11.5 | Is this amount included as part of a contingency reserve in stockholder | er's equity? | Yes [] No [X] |

The amount reported is the greater of 4% of premiums or 200% of the authorized control level risk based capital

11.6 If the amount is calculated, show the calculation.

12. List service areas in which reporting entity is licensed to operate:

1 Name of Service Area Arenac County..... Bay County.... Clare County. Genessee County..... Gladwin County... Gratiot County.... Huron County... losco County.... Isabella County... Lapeer County... Livingston County... Macomb County... Midland County... Monroe County... Oakland County.. Ogemaw County.. Roscommon County.. Saginaw County.. Sanilac County... St Clair County.. Tuscola County.... Washtenaw County..... Wayne County.....

| 13.1 | Do you act as a custodian for health savings accounts? | | Yes | [|] | No | [) | (] |
|------|--|------|-----|---|---|----|-----|-----|
| 13.2 | If yes, please provide the amount of custodial funds held as of the reporting date. | \$ | | | | | | .0 |
| 13.3 | Do you act as an administrator for health savings accounts? | | Yes | [|] | No | [} | (] |
| 13.4 | If yes, please provide the balance of the funds administered as of the reporting date. | \$. | | | | | | .0 |

FIVE - YEAR HISTORICAL DATA

| | FIVE - | I EAR HIS | | | | _ |
|--------|--|---|-----------------|---|---|---------------|
| | | 1 2013 | 2 2012 | 3 2011 | 4 2010 | 5 2009 |
| Balan | ice Sheet (Pages 2 and 3) | | | | | |
| 1. | Total admitted assets (Page 2, Line 28) | 456,678,445 | 499,998,727 | 501,529,888 | 454 , 753 , 789 | 405,318,071 |
| 2. | Total liabilities (Page 3, Line 24) | | 268,544,205 | 262,969,246 | 169,786,599 | |
| 3. | Statutory surplus | 1 | 138,646,884 | 130 , 544 , 726 | 122,524,008 | , , |
| 4. | Total capital and surplus (Page 3, Line 33) | | 231,454,521 | 238,560,616 | 284,967,190 | |
| | ne Statement (Page 4) | , , , , , , | , , , , , | | , , , , , , | |
| | Total revenues (Line 8) | 1,869,010,868 | 1,895,087,492 | 1,791,334,792 | 1,733,249,468 | 1,718,075,273 |
| 6. | Total medical and hospital expenses (Line 18) | | | | 1,591,824,877 | |
| 7. | Claims adjustment expenses (Line 20) | | 26,232,035 | 23,295,552 | 22,649,210 | 14,544,792 |
| 8. | Total administrative expenses (Line 21) | I . | 148,233,840 | | 102,232,950 | |
| 9. | Net underwriting gain (loss) (Line 24) | 1 | 13,126,046 | 16,798,811 | 16,542,431 | 17,653,637 |
| 10. | Net investment gain (loss) (Line 27) | | 8,579,867 | 6,980,391 | 9,248,678 | |
| 11. | Total other income (Lines 28 plus 29) | | 127,088 | 0 | 49,738 | 47 ,926 |
| 12. | Net income or (loss) (Line 32) | | 21,833,001 | 23,779,202 | | 22,788,591 |
| | Flow (Page 6) | , , , , , , , | , , , , , , , | | | ,, |
| | , , | 18,348,854 | 46.095.556 | 31.734.391 | 33.949.690 | 26.685.354 |
| | Based Capital Analysis | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | , | |
| | Total adjusted capital | 210.223.909 | 231,454,521 | 238.560.616 | 284,967,190 | 256.293.268 |
| | Authorized control level risk-based capital | 1 | 69,323,442 | | 55,766,421 | |
| | Iment (Exhibit 1) | | | | | |
| | Total members at end of period (Column 5, Line 7) | 329 298 | 342 264 | 331 214 | 342,635 | 355,949 |
| | Total members months (Column 6, Line 7) | | 4,128,664 | 3,985,522 | 4,085,888 | |
| | ating Percentage (Page 4) | | , 120,001 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,000,002 |
| - | divided by Page 4, sum of Lines 2, 3, and 5) x 100.0 | | | | | |
| | Premiums earned plus risk revenue (Line 2 plus Lines 3 | | | | | |
| 10. | and 5) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 19. | Total hospital and medical plus other non-health (Lines 18 plus Line 19) | 89.1 | 90.1 | 90.8 | 91.8 | 92.4 |
| 20. | Cost containment expenses | 0.8 | 8.0 | 8.0 | 0.8 | 0.4 |
| 21. | Other claims adjustment expenses | 0.6 | 0.5 | | 0.5 | 0.4 |
| 22. | Total underwriting deductions (Line 23) | 99.2 | 99.3 | 99 . 1 | 99.0 | 99.0 |
| 23. | Total underwriting gain (loss) (Line 24) | 0.8 | 0.7 | 0.9 | 1.0 | 1.0 |
| Unpai | id Claims Analysis | | | | | |
| (U&I E | Exhibit, Part 2B) | | | | | |
| 24. | Total claims incurred for prior years (Line 13, Col. 5) | 107 , 101 , 411 | 106,437,312 | 86,713,137 | 85,870,100 | 98,945,073 |
| 25. | Estimated liability of unpaid claims – [prior year (Line 13, Col. 6)] | 142,736,788 | 129 , 765 , 482 | 120 , 794 , 604 | 117 ,022 ,946 | 112,450,257 |
| Inves | tments In Parent, Subsidiaries and Affiliates | | | | | |
| 26. | Affiliated bonds (Sch. D Summary, Line 12, Col. 1) | 0 | 0 | 0 | 0 | 0 |
| 27. | Affiliated preferred stocks (Sch. D Summary, Line 18, Col. 1) | | | | | |
| 28. | Affiliated common stocks (Sch. D Summary, Line 24, Col. 1) | | | | | |
| 29. | Affiliated short-term investments (subtotal included in Sch. DA Verification, Col. 5, Line 10) | | | | | |
| 30. | Affiliated mortgage loans on real estate | | | | | |
| 31. | | 1 | | | 0 | |
| 32. | Total of above Lines 26 to 31 | | | | 25,507,267 | |
| | Total investment in parent included in Lines 26 to 31 | | | | | |
| | above | 0 | 0 | 0 | 0 | 0 |

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?......

If no, please explain

SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

| | | | 1 | | Allocated by S | States and Territo | | | | | |
|------------|---|------------|------------------|----------------------------------|-------------------------|-----------------------|--|---|-----------------------------------|---|---------------------------|
| | | | 1 | | _ | _ | Direct Bus | | - | _ | _ |
| | | | | 2 | 3 | 4 | 5 Federal | 6 | 7 | 8 | 9 |
| | State, Etc. | | Active Status | Accident & Health Premiums | Medicare Title XVIII | Medicaid Title XIX | Employees Health Benefits Plan Premiums | Life & Annuity Premiums & Other Consideration s | Property/ Casualty Premiums | Total Columns 2 Through 7 | Deposit-Type Contracts |
| 1. | Alabama | | N | | | | | | | 0 | 0 |
| 2. | Alaska | <u>A</u> K | NN | ļ | | | | | | ļ | ļ |
| 3. 4. | Arizona | AZ AR | NN. | ····· | L | l | <u> </u> | | | †0 | l0 |
| 5. | California | | N | | | | | | | n | 0 |
| 6. | Colorado | CO | N | | | | | | | 0 | 0 |
| 7. | Connecticut | | N | | | | | | | 0 | 0 |
| 8. | Delaware | | N | ļ | <u> </u> | <u> </u> | ļ | | | 0 | 0 |
| 9. | District of Columbia | | NNN | | L | <u> </u> | ļ | | | - 0 | J0 |
| 10. 11. | FloridaGeorgia | FL GA | N.I. | | | | | | | | J |
| 11. | Hawaii | | NN | | | | | | | n | n |
| 13. | Idaho | ID | N | | | | | | | 0 | 0 |
| 14. | Illinois | IL | N | | | | | | | 0 | 0 |
| 15. | Indiana | IN | N | ļ | | ļ | ļ | ļ | | 0 | 0 |
| 16. | lowa | | N | | | ļ | ļ | ļ | | ļ0 | ļ0 |
| 17. | Kansas | KS KY | NN | | | | | | | 10 | 0 |
| 18. 19. | Kentucky Louisiana | | N | | | | | | | n | n |
| 20. | Maine | | N | | | | | | | <u> </u> | 0 |
| 21. | Maryland | MD | N | | | | | | | 0 | 0 |
| 22. | Massachusetts | | N | | | | ļ | ļ | | ļ0 | 0 |
| 23. | Michigan | | L | 1,266,313,013 | 480,709,933 | | 114,314,596 | | | . 1,861,337,542 | ļ |
| 24. | Minnesota | MN | NNN. | ļ | L | l | | | | ļ0 | ļ |
| 25. 26. | Mississippi Missouri | | NN. | | L | L | · | | | 0 n | l |
| 27. | Montana | | N | | | | | | | 1 0 | 0 |
| 28. | Nebraska | NE | N | | | | | | | 0 | 0 |
| 29. | Nevada | | N | | | | | | | 0 | 0 |
| 30. | New Hampshire | | N | ļ | | ļ | ļ | | | 0 | 0 |
| 31. | New Jersey | | N | | | | | | | ļ0 | [0 |
| 32. | New Mexico | | NNN | | L | | | | | ļ0 | ļ |
| 33. 34. | New York North Carolina | NY NC | NN. | | | | | | | T | n |
| 35. | North Dakota | | N | | | | | | | 1 | 0 |
| 36. | Ohio | OH | N | | | | | | | 0 | 0 |
| 37. | Oklahoma | OK | N | | | | | ļ | | 0 | 0 |
| 38. | Oregon | | N | | | | ļ | | | <u> </u> 0 | J0 |
| 39. | Pennsylvania | | N | | L | ļ | ļ | | | ļ | ļ |
| 40. 41. | Rhode Island South Carolina | | NNN. | | | | | | | † | J |
| 41. | South Dakota | | N | | | | | | | n | n |
| 43. | Tennessee | | N | | | | | | | 0 | 0 |
| 44. | Texas | | N | | | | | | | ļ0 | 0 |
| 45. | Utah | | N | ļ | <u> </u> | ļ | ļ | ļ | | 0 | J0 |
| 46. | Vermont | | N | | | l | | | | ļ0 | J0 |
| 47. 48. | Virginia Washington | | NNNNN | | L | | | | | <u> </u> | 0 |
| 49. | West Virginia | | NN | | | | | | | n | 0 |
| 50. | Wisconsin | | N | | | | | | | 0 | 0 |
| 51. | Wyoming | WY | N | | | | | | | ļ0 | 0 |
| 52. | American Samoa | | N | | | ļ | ļ | | | 0 | J0 |
| 53. | Guam | | N | | | l | ļ | | | ļō | J0 |
| 54. 55. | Puerto Rico U.S. Virgin Islands | | NN | ····· | | | | | | 1 0 | U |
| 55. 56. | Northern Mariana Islands | | N | | | | † | | | n n | n |
| 57. | Canada | | N | | | | | | | 0 | 0 |
| 58. | Aggregate other alien | | XXX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 59. | Subtotal | | XXX | .1,266,313,013 | 480,709,933 | 0 | 114,314,596 | 0 | 0 | 1,861,337,542 | 0 |
| 60. | Reporting entity contribution Employee Benefit Plans | ns for | XXX | 8,161,738 | | | | | | 8,161,738 | |
| 61. | Total (Direct Business) | | (a) 1 | 1,274,474,751 | 480,709,933 | 0 | 114,314,596 | 0 | n | 1,869,499,280 | 0 |
| | G OF WRITE-INS | | | ,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,, | Ů | ,0.1,000 | | | , | j , |
| 58001. | | | XXX | ļ | | | ļ | ļ | | ļ | ļ |
| 58002. | | | XXX | ļ | | | | | | <u> </u> | ļ |
| 58003. | _ | | XXX | ļ | <u> </u> | <u> </u> | | | | | ļ |
| | Summary of remaining write for Line 58 from overflow particles (Lines 58004 through | age | XXX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| p8999. | Totals (Lines 58001 through 58003 plus 58998) (Line 58 | | | | | | | | | | |
| <u></u> | above) | | XXX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (L) Lice | nsed or Chartered - License | d Insura | ance Carrier o | or Domiciled RR | G: (R) Register | ed - Non-domic | iled RRGs: (O) | Oualified - Quali | tied or Accredit | tad Paineurar: (| - \ Eligible - |

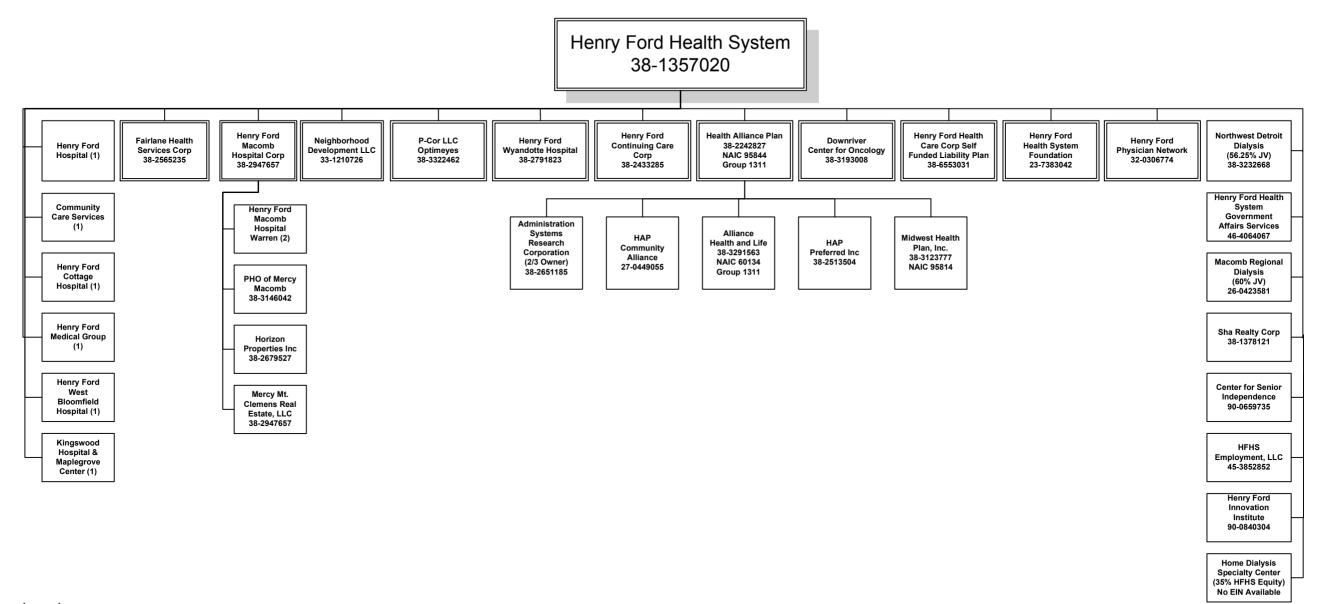
⁽c) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, premiums by state, etc.

Premiums are allocated to the states based upon the situs of the contract of the individual and employer group policyholder

⁽a) Insert the number of L responses except for Canada and other Alien.

ANNUAL STATEMENT FOR THE YEAR 2013 OF THE Health Alliance Plan of Michigan SCHEDULE Y – INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 – ORGANIZATIONAL CHART



Legend:

- (1) Represents a business unit under Henry Ford Health System's Tax ID #
- (2) Represents a business unit under Henry Ford Macomb Hospital Corp.

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